

**Georgia Institute  
of Technology**

# **Do Millennials Value Travel Time Differently?**

## ***A Segmented Mode Choice Model Accounting for Travel- Based Multitasking***

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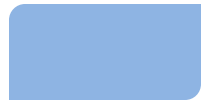
motivation



study design



model results



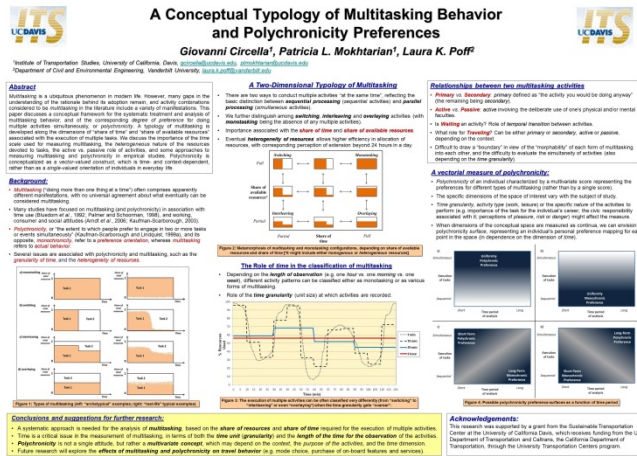
segmentation outcomes



takeaways

# study context

A stream of our studies addressing the phenomenon of multitasking (MTing) in travel behavior:



# why does travel-based MTing matter?

A way to endure even **longer commutes**:

sustainability effects: sprawl, resource  
consumption

improved quality of life: increased job, housing  
choices

Competitive advantage to **public transportation**:

preferring a longer transit commute to a shorter  
driving one, if they can use the time *productively*

**Autonomous vehicles** – a game changer:

*“I rode 500 miles in a self-driving car and saw the future.  
It’s delightfully dull”*

[ *Wired*, 01/07/15]

# this study

Dependent variable:

commute mode choice (MNL model)

Key explanatory variable:

propensity for travel-based multitasking behavior  
*(i.e. to use laptop while commuting)*

Heterogeneity:

age-based segmentation (millennials, non)

Main interests:

value of travel time savings

willingness to pay for mode “multitaskability”

# data collection

## Mode-specific:

- *SacRT*
- *Capital Corridor (Amtrak)*
- *BART*
- *Yolobus*
- *UCD & Bay Area carpoolers*



## Email blast:

- *Infogroup*

## Mail blast:

- *Random addresses along the Amtrak corridor*

## Organization-specific:

- *Google*
- *Commuter Club*
- *UC Davis staff, students*



## Online panel:

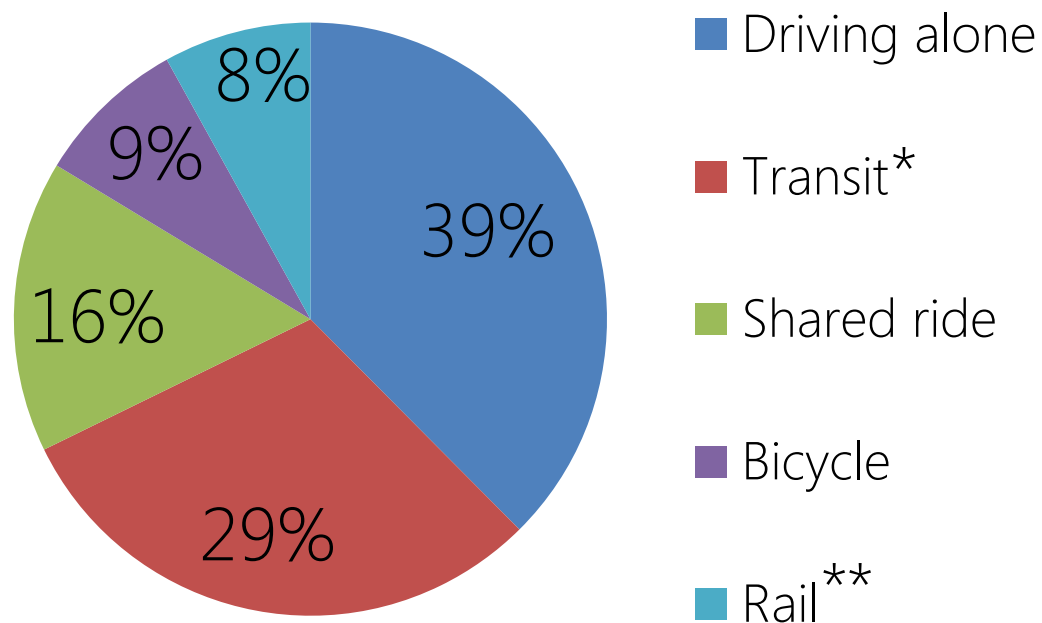
- *Survey Analytics*

3 weeks of paper survey distribution (~3,000)

3 months of online surveys (~30 varieties)

# sample description (N = 2216)

Primary commute mode



\* Bus, light rail, and metro rail (BART)

\*\* Commuter rail (Amtrak & Caltrain)

Paper surveys = 21%

Females = 61%

Average car  
ownership = 2.06

Average  
HH size = 2.68

Median income =  
\$75,000-\$100,000

Millennials (yob: 1980 or  
later) = 22%

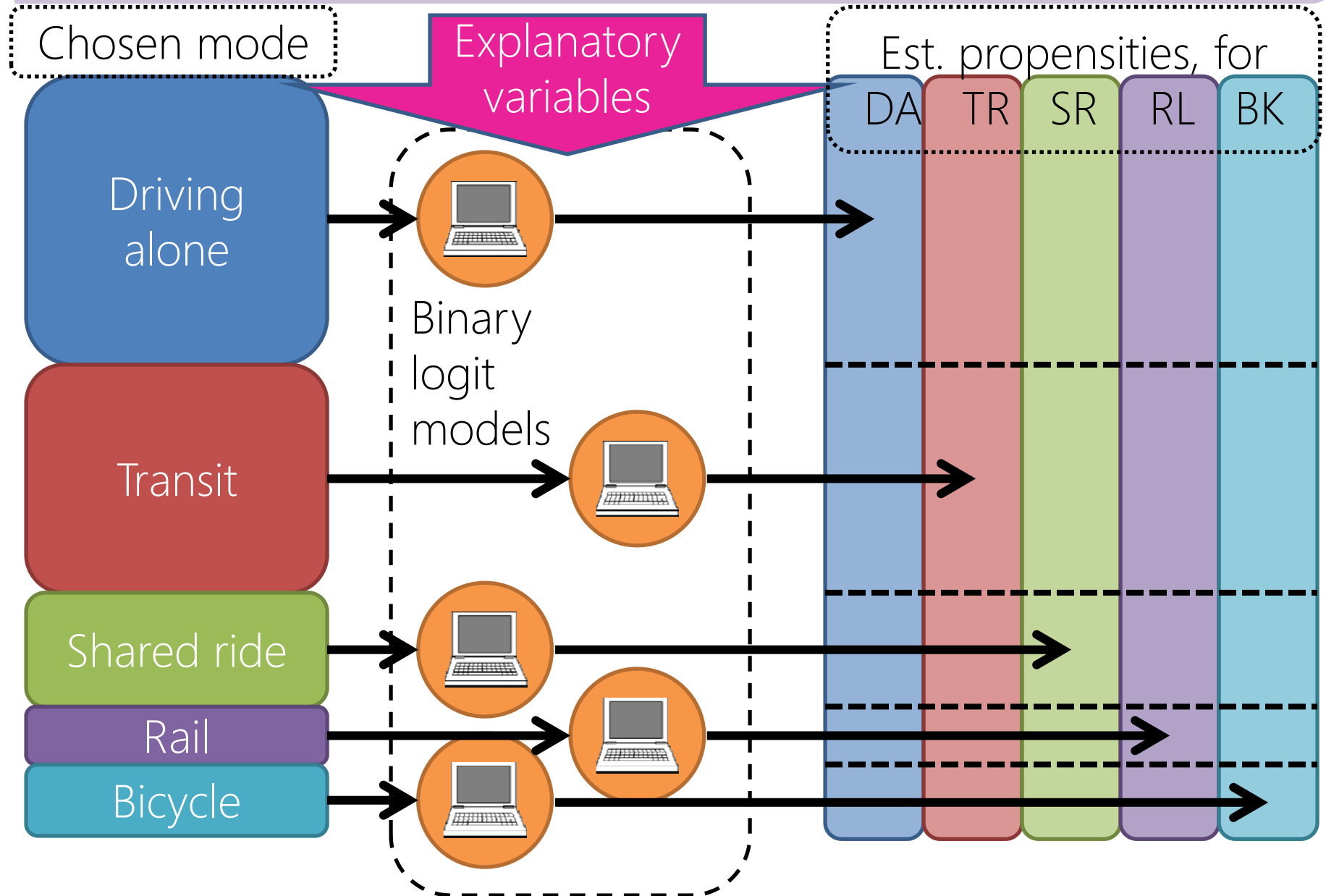


# survey contents (800 original variables)

- A. Attitudes and personality
- B. Multitasking attitudes (*"polychronicity"*)
- C. Time use expectations and preferences
- D. Attitudes toward waiting
- E. Perceptions of four commute modes (plus externally-obtained objective characteristics)
- F. A recent commute trip (*primary commute mode, and activities conducted during the commute*)
- G. "Internet access on-the-go"
- H. Daily commute
- I. Socioeconomic traits



# mode-specific propensity to use laptop



# travel MT engagement

Laptop/tablet/netbook usage  
by *primary commute mode* (N=2123)

Mode	N	Used laptop	% users			
<i>Bicycle</i>	174	1	0.6	→	Binary logit models (by mode) of choice to use "laptop"	→
<i>Rail</i>	171	83	48.5	→		→
<i>Transit</i>	641	62	9.7	→		→
<i>Shared ride</i>	338	63	18.6	→		→
<i>Driving alone</i>	799	29	3.6	→		→

↑

Socio-economic variables;  
general, time-use, multitasking,  
and waiting attitudes

# travel MT propensity

Descriptive statistics of the variable  
*Propensity to Use Laptop/Tablet/Netbook*

	Mode	N*	Mean	SD
→	<i>Bicycle</i>	394	0.000	0.000
→	<i>Rail</i>	791	0.259	0.240
→	<i>Transit</i>	1992	0.101	0.099
→	<i>Shared ride</i>	2012	0.176	0.244
→	<i>Driving alone</i>	2073	0.047	0.105

\* No. of respondents reporting perceptions for that mode, and, therefore, assumed to have it in their choice set.

# base mode choice MNL model

$$N = 2216$$

$$\mathcal{L}_{AE} = -1156.654$$

$$\mathcal{L}_{AEc} = -1587.107$$

$$\mathcal{L}_{AE0} = -2641.483$$

$$n = 21$$

$$-2[\mathcal{L}_{AE0} - \mathcal{L}_{AE}]$$

$$= 0.56$$

$$= 0.55$$

Significant variables:

*Socio-economic  
characteristics*

*Objective mode attributes*

General attitudes

Mode perceptions

*Propensity to use laptop*

# objective mode attributes

Mode choice weighted MNL model,  
5 alternatives, unequal choice sets

Variable	Bicycle	Rail	Transit	Shared ride	Driving alone
<i>Headway, min</i>			---		
<i>Total travel time, min</i>					
<i>Monthly commuting cost, \$</i>			---		
Significance:			--- < 1%		

# mode perceptions (generic variables)

Variable	Bicycle	Rail	Transit	Shared ride	Driving alone
<i>Convenience</i>			+	+	+
<i>Benefit/cost</i>			+	+	+
<i>Comfort</i>			+	+	+
<i>Ability to multitask</i>			+	+	+
Significance: +++ < 1%					

# socioeconomic characteristics

Variable	Bicycle	Rail	Transit	Shared ride	Driving alone
<i>Driver's license</i>			--		
<i>Female</i>				+++	
<i>Income, \$</i>	--				
Significance:		*** < 1%		** < 5%	



# general attitudes

Variable	Bicycle	Rail	Transit	Shared ride	Driving alone
<i>Pro-active modes</i>	+++				
<i>Necessity of travel</i>			--		
<i>Pro-transit</i>		+++	+++		
Significance:			*** < 1%	** < 5%	

# ability to travel MT & constants

Variable	Bicycle	Rail	Transit	Shared ride	Driving alone
<i>Propensity to be productive</i>		+	---	+++	---
<i>(Propensity to be productive)<sup>2</sup></i>				---	
<i>Constant</i>	---	---		---	base
Significance:                      *** < 1%                      * < 10%					

# population heterogeneity

Does the propensity to use a laptop while commuting reduce the willingness to pay for shorter travel times?

Does this influence differ by population segment?

In particular, is it stronger for millennials?

## segmentation: millennials (yob: 1980+)

	Millennials	Non-millennials	All
<i>Sample size</i>	496	1720	2216
<input type="checkbox"/>	0.577	0.567	0.562
<i>IVTT, min</i>	-0.017*	-0.016	-0.026
<i>OVTT, min</i>	-0.052	-0.049	-0.046
<i>Log of one way cost, \$</i>	-1.263	-1.170	-1.164
<i>Propensity to use laptop</i>	2.306	0.823**	1.150

Significance:

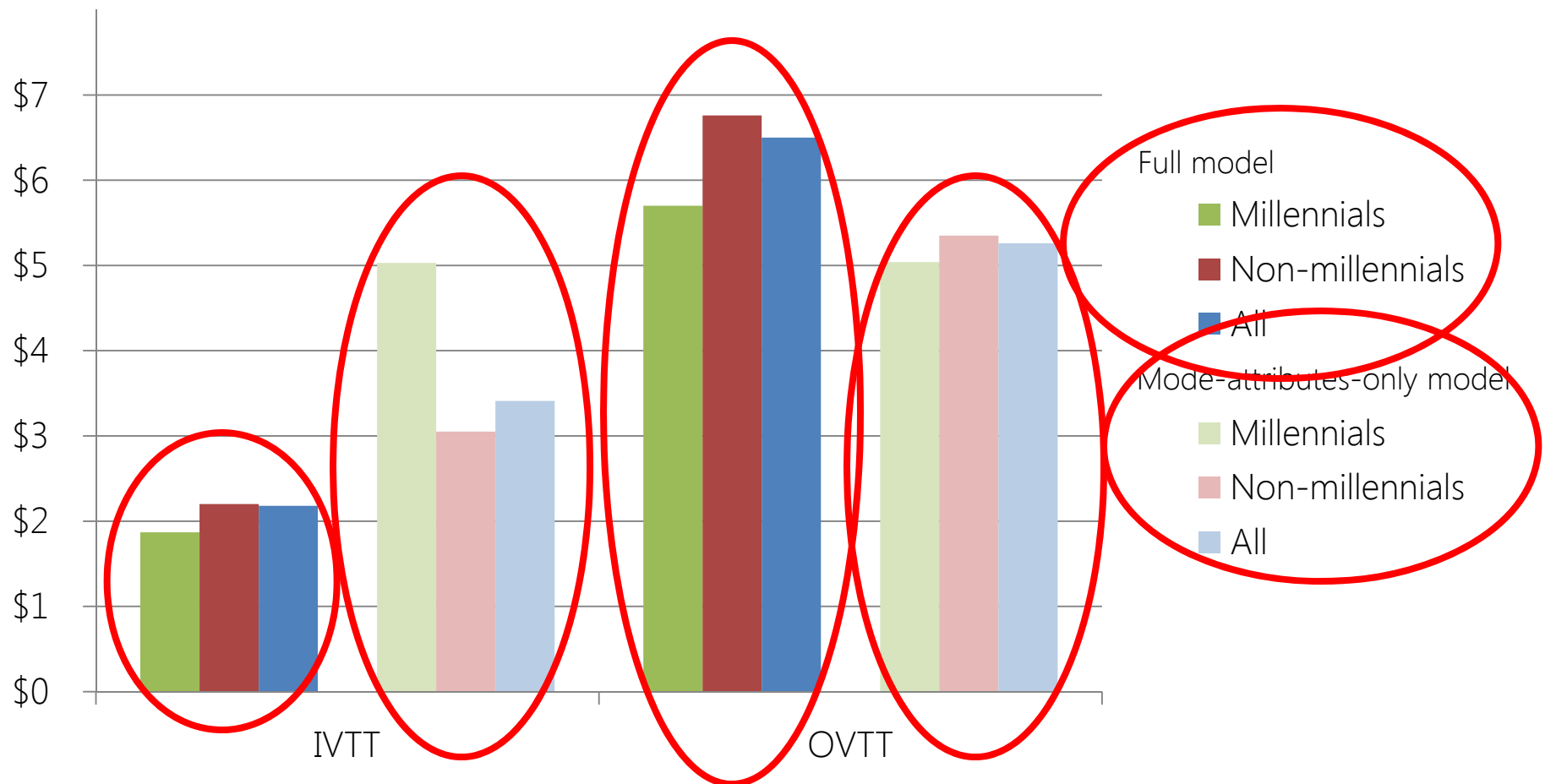
\* &lt; 10%

\*\* &lt; 5%

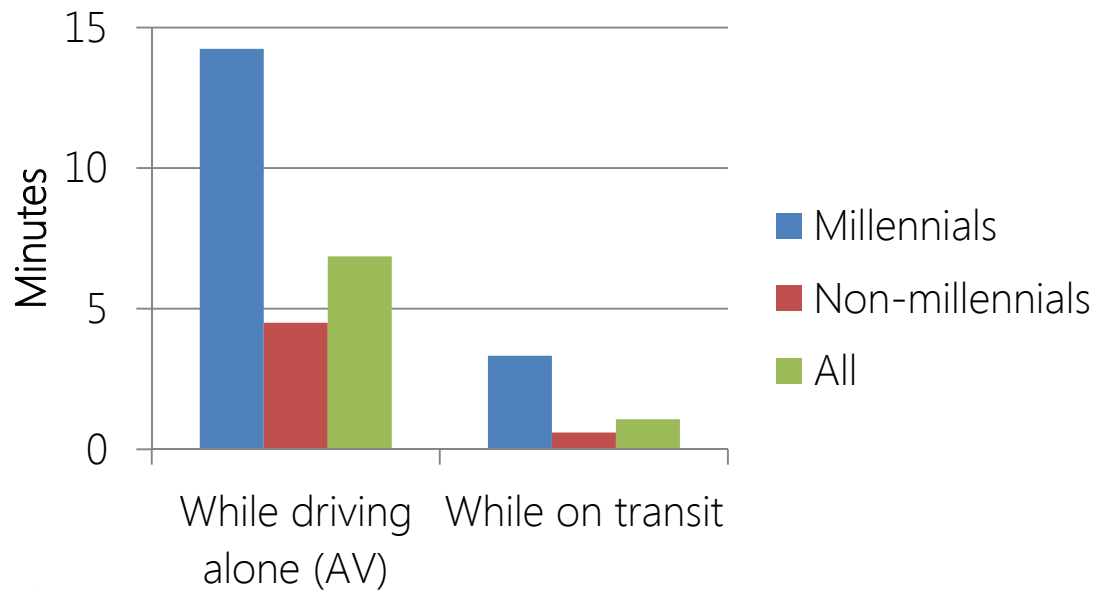
else &lt;1%

# value of travel time savings, \$/hr

$$\frac{\partial \text{Total Cost}}{\partial \text{Travel Time}} = \frac{\partial \text{Total Cost}}{\partial \text{Travel Time}} = \left( \frac{\partial \text{Total Cost}}{\partial \text{Travel Time}} \right) \left( \frac{\partial \text{Travel Time}}{\partial \text{Travel Time}} \right) = \left( \frac{\partial \text{Total Cost}}{\partial \text{Travel Time}} \right) * 60 \text{ } \frac{\$}{\text{hr}}$$

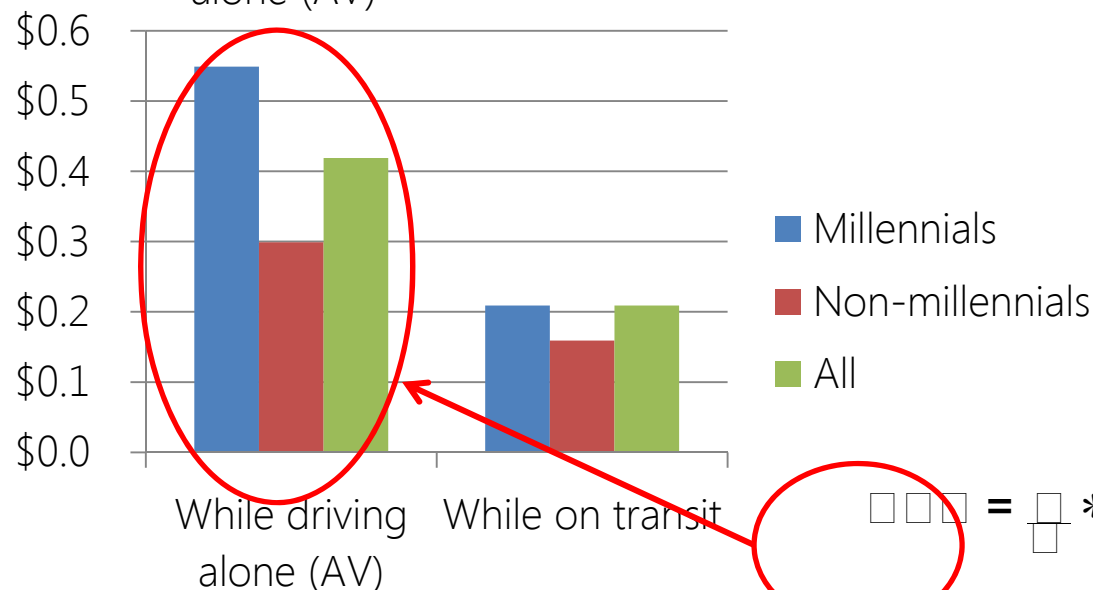


# willingness to pay for desired "MTability"



What are commuters willing to pay per trip to achieve commuter-rail levels of desired "MTability"?

Time



Cost

$$\square\square\square = \square * \square\square\square * (\square\square\square - \square\square\square)$$

# multitasking & mode choice

Travel MT has a statistically *significant* and (in our view) *non-trivial* impact on mode choice.

- first time demonstrated with revealed preference data

Millennials are *more sensitive* to mode conduciveness towards travel MT: they value it more highly and are *willing to pay* more for it.

Millennials' value of time for OVTT is lower than non-millennials', probably due to their higher *proclivity for ICT devices* that makes OVTT less burdensome.



# future research

## *Same data*

- Identify and analyze groups of people with similar polychronicity profiles
- Further explore the role of population heterogeneity (with respect to multitasking propensity and behavior) in mode choice
- Develop structural equations models reflecting multiple directions of causality

## *New data*

- Undertake international comparisons

## *Ultimately*

- Use information from this dataset to inform scenario-testing at a regional scale, with demand forecasting models that are already in use

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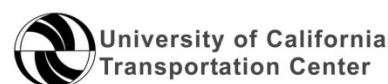
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Transportation Center



UC Davis Sustainable  
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Georgia Institute of Technology  
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