

MEMORANDUM

Date: December 7, 2016

To: Atlanta Regional Commission

From: Douglas R. Hooker, Executive Director



Subject: 2017 Work Program and Budget

Over the last several weeks, the Commission members have been briefed on the 2017 annual work program and budget, the draft version of *Strategy 2017*. In addition, members of the Budget and Audit Review Committee recently completed a review of the budget and endorse the 2017 work program and budget proposal.

Strategy 2017 focuses on setting forth the Commission's annual blueprint for action to help build a regional community and set forth a program of work along with related funding which reflects the Board's priorities of services to local governments. Initiatives for 2017 include: Implement *The Atlanta Region's Plan*, the integrated and comprehensive plan for growth and development; Assume management of the Georgia Commute Options Program; Support the Learn4Life collective impact effort to improve educational outcomes; allocate resources to the Urban Area Security Initiative for homeland security training exercises; Improve Mobility and Transportation Options for Older Adults and Persons with disabilities; Conduct a strategic ARC identity campaign to include branding of ARC's new office space, website, and the development of a new ARC speakers bureau; Work with regional employers to meet their worker skills requirements through on-the-job training opportunities; implement Leadership Involvement Networking and Knowledge Program; Market Transit Services (regionally); host the State of the Region Breakfast; and implement the Regional Leadership Institute. Throughout the work program, we have sought ways to increase interdisciplinary work, improve service and outreach to our constituents, and develop stronger community partnerships.

Attachment A consists of a full package of the budget summary tables and charts published in the draft *Strategy 2017*. Additional revisions resulting from continuing refinement will be incorporated into the final *Strategy 2017* to be published early next year.

Total proposed 2017 expenditures equal \$76,824,585 with revenues totaling \$76,850,042. The difference of \$25,457 will be added to the General Fund in anticipation of cash flow needs in 2018.

The 2017 budget anticipates revenues totaling \$76,850,042, up approximately \$4.1 million from the final 2016 budget. 2017 revenue includes a .10 per capita dues increase. The last ARC member dues increase was in 2002. Projected 2017 expenses of \$76,824,585 are \$4.1 million higher than final 2016 budgeted expenses.

The 2017 budget contains a total of \$29,054,450, in sub grants and participant expenses that is passed on to local governments. The 2017 funds expended directly by ARC also include \$21,173,969 for contracts administered by staff.



	<u>Final</u> <u>2016 Budget</u>	<u>Proposed</u> <u>2017 Budget</u>
Funds Expended Directly by ARC	\$43,075,853	\$47,770,135
Sub grants and Participant Expenses	\$29,723,097	\$29,054,450
Total Expenses	\$72,798,950	\$76,824,585
Total Revenues	\$72,807,699	\$76,850,042

As shown in Attachment A, the projected ending fund balance for 2017 totals \$3,708,393. This balance meets the \$1,000,000 minimum recommended by the Budget and Audit Review Committee. The 2017 number is based upon a projected 2016 ending fund balance that will be finalized as part of the close out of 2016 financial activity in early 2017. Any material adjustments to funds available as well as new and continuing grant funding will be brought back to the Commission as amendments to this initial budget. All governmental and proprietary funds of the Commission will be reviewed regularly to ensure that the projected fund balance for 2017 remains in line with the budget.

Funding of the proposed 2017 Work Program comes from a combination of continuing and anticipated local, state and federal resources. The proposed work program, to this point, has served as the basis for preliminary funding negotiations for new grants. As appropriate, final-funding applications will be submitted upon Commission adoption of the work program.

The provisions of Georgia Code Section 50-8-80 et seq. require that the Commission, before the 15th day of December each year, adopt a work program and budget for the succeeding calendar year. Once adopted, the 2017 Work Program and Budget will be the Commission's *official policy regarding allocation of the Commission's money and staff resources* during 2017. I recommend your adoption of the accompanying resolution.

Attachment A - 2017 Budget Summary

Attachment B - Final Amendment: 2016 Budget



DATE: December 7, 2016

ISSUE SUMMARY:

- 1. ADOPTING THE 2017 WORK PROGRAM AND BUDGET;**
- 2. ADOPTING AN INCREASE IN OPERATING FUNDS;**
- 3. APPROVING FINAL 2016 WORK PROGRAM AND BUDGET AMENDMENTS; and**
- 4. AUTHORIZING ALL NECESSARY ADMINISTRATIVE ACTION TO IMPLEMENT THE 2017 WORK PROGRAM AND BUDGET.**

FROM: Bob Reeves, Chair of the Budget and Audit Review Committee
IMPORTANCE: The provisions of Georgia Code Section 50-8-80 et seq., require that the Commission, before the 15th day of December each year, adopt a work program and budget for the succeeding calendar year. Once adopted, the 2017 Work Program and Budget will be the Commission's <i>official policy regarding allocation of the Commission's money and staff resources</i> during 2017.
ACTION REQUIRED: Adoption of Budget Resolution

A RESOLUTION BY THE ATLANTA REGIONAL COMMISSION

- 1. ADOPTING THE 2017 WORK PROGRAM AND BUDGET;**
- 2. ADOPTING AN INCREASE IN OPERATING FUNDS;**
- 3. APPROVING FINAL 2016 WORK PROGRAM AND BUDGET AMENDMENTS; and**
- 4. AUTHORIZING ALL NECESSARY ADMINISTRATIVE ACTION TO IMPLEMENT THE 2017 WORK PROGRAM AND BUDGET.**

WHEREAS, the Commission is required by Georgia Code Section 50-8-80 et seq., annually to prepare and adopt a work program and budget for the succeeding calendar year; and

WHEREAS, the document *Draft Strategy 2017* (October 26, 2016) summarized the proposed 2017 Work Program and Budget, and said document has been the subject of careful review by members of the Commission, by numerous federal, state and local government officials and by many other interested parties; and

WHEREAS, as a result of this review, the Executive Director has submitted to the Commission the attached memorandum dated December 7, 2016 and titled, "2017 Work Program and Budget," which summarizes final 2016 budget amendments and the *Draft Strategy 2017*; and

WHEREAS, Cherokee, Clayton, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry and Rockdale Counties and the City of Atlanta provide operating funds for the Atlanta Regional Commission in accordance with O.C.G.A. § 50-8-101(b)(2)(A), (B), and (C); and

WHEREAS, O.C.G.A. § 50-8-101(b)(2)(D) provides for periodic increases in these operating funds based on increases in the Average Annual Consumer Price Index for All Urban Consumers (CPI-U) and approval of the Commission; and

WHEREAS, additional unrestricted operating funds are needed to provide matching funds for available federal, state and other funding and to fund essential regional programs that have no federal or state funding sources.

NOW, THEREFORE, BE IT RESOLVED that the Atlanta Regional Commission hereby adopts the 2017 Work Program and Budget contained in *Draft Strategy 2017* (October 26, 2016); and

BE IT FURTHER RESOLVED that the Atlanta Regional Commission adopts an increase in annual operating funds provided by the counties and the City of Atlanta from \$1.00 per capita to \$1.10 per capita to begin January 1, 2017.

BE IT FURTHER RESOLVED that the Commission also hereby approves final 2016 Work Program and Budget amendments as summarized in the Executive Director's memorandum titled, "2017 Work Program and Budget," dated December 7, 2016; and

BE IT FURTHER RESOLVED that the Chair and the Executive Director are hereby authorized to take all necessary administrative actions to implement said 2017 Work Program and Budget.

ATTACHMENT A

2017 BUDGET SUMMARY

**2017 BUDGET SUMMARY
ELEMENT 1
RESEARCH & ANALYTICS**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	3,225,115	78.5%
State and Local Match	-	0.0%
ARC Required Match	643,074	15.7%
ARC Supplemental Funding	30,965	0.8%
Private Sector Funding	203,923	5.0%
Enterprise Fund Income	5,000	0.1%
Other Revenue	-	0.0%
Total Revenues	\$4,108,077	100.0%
Expenses by Work Program Titles		
01A Estimates and Forecasts	1,410,423	34.3%
01B Geographic Information Systems	993,940	24.2%
01C Data Resource Partnerships	203,923	5.0%
01D Travel Demand Model Development & Support	1,499,791	36.5%
Total Expenses	\$4,108,077	100.0%
Expenses by Type		
Salary and Benefits	1,848,812	45.0%
Contracts	735,000	17.9%
Equipment	15,000	0.4%
Misc. Operating	123,250	3.0%
Travel	21,500	0.5%
Rent & Related	89,559	2.2%
Computer Services	452,226	11.0%
Indirects	822,730	20.0%
Subgrants and Participants	-	0.0%
Total Expenses	\$4,108,077	100.0%

**2017 BUDGET SUMMARY
ELEMENT 2
COMMUNITY DEVELOPMENT**

Revenues		Percent of Total
Direct Federal Grants	63,000	1.4%
State and Locally Administered Federal & Other Grants	2,459,166	56.5%
State and Local Match	200,000	4.6%
ARC Required Match	396,343	9.1%
ARC Supplemental Funding	441,593	10.1%
Private Sector Funding	294,606	6.8%
Enterprise Fund Income	497,000	11.4%
Other Revenue	-	0.0%
Total Revenues	\$4,351,708	100.0%
Expenses by Work Program Titles		
02A Comprehensive Planning & Review	408,718	9.4%
02B Regional Plan Development	1,475,255	33.9%
02C LCI Program	1,250,000	28.7%
02D Economic Development	128,000	2.9%
02E Regional Leadership Development	750,068	17.2%
02F Local Government Assistance & Training	231,088	5.3%
02G Arts and Culture	108,579	2.5%
Total Expenses	\$4,351,708	100.0%
Expenses by Type		
Salary and Benefits	1,410,498	32.4%
Contracts	498,000	11.4%
Equipment	10,000	0.2%
Misc. Operating	474,198	10.9%
Travel	54,500	1.3%
Rent & Related	88,540	2.0%
Computer Services	188,269	4.3%
Indirects	627,703	14.4%
Subgrants and Participants	1,000,000	23.0%
Total Expenses	\$4,351,708	100.0%

**2017 BUDGET SUMMARY
ELEMENT 3
NATURAL RESOURCES**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,194,705	79.5%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	1,051,592	19.9%
Private Sector Funding	-	0.0%
Enterprise Fund Income	29,826	0.6%
Other Revenue	-	0.0%
Total Revenues	\$5,276,123	100.0%
Expenses by Work Program Titles		
03A Water Resources	3,219,058	61.0%
03B Environmental Management	377,710	7.2%
03C Chattahoochee Corridor	156,081	3.0%
03D Metropolitan North Georgia Water Planning District	1,523,274	28.9%
Total Expenses	\$5,276,123	100.0%
Expenses by Type		
Salary and Benefits	1,364,272	25.9%
Contracts	2,918,500	55.3%
Equipment	5,000	0.1%
Misc. Operating	209,532	4.0%
Travel	21,350	0.4%
Rent & Related	57,188	1.1%
Computer Services	93,171	1.8%
Indirects	607,110	11.5%
Subgrants and Participants	-	0.0%
Total Expenses	\$5,276,123	100.0%

**2017 BUDGET SUMMARY
ELEMENT 4
WORKFORCE SOLUTIONS**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	9,403,898	100.0%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$9,403,898	100.0%
Expenses by Work Program Titles		
04A WIA Adult Services	4,011,561	42.7%
04C WIA Youth Services	1,975,225	21.0%
04E WIA Dislocated Worker Services	3,259,891	34.7%
04I Regional Individual Training Account System	40,447	0.4%
04Z Special Projects	116,774	1.2%
Total Expenses	\$9,403,898	100.0%
Expenses by Type		
Salary and Benefits	1,550,898	16.5%
Contracts	325,000	3.5%
Equipment	-	0.0%
Misc. Operating	86,781	0.9%
Travel	27,500	0.3%
Rent & Related	397,769	4.2%
Computer Services	173,486	1.8%
Indirects	592,464	6.3%
Subgrants and Participants	6,250,000	66.5%
Total Expenses	\$9,403,898	100.0%

**2017 BUDGET SUMMARY
ELEMENT 5
MOBILITY SERVICES**

Revenues		Percent of Total
Direct Federal Grants	780,000	4.9%
State and Locally Administered Federal & Other Grants	14,580,564	90.7%
State and Local Match	627,973	3.9%
ARC Required Match	80,000	0.5%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$16,068,537	100.0%
Expenses by Work Program Titles		
05A Transportation Demand Management (TDM)	10,864,865	67.6%
05B Transit Services	5,203,672	32.4%
Total Expenses	\$16,068,537	100.0%
Expenses by Type		
Salary and Benefits	1,374,172	8.6%
Contracts	10,848,672	67.5%
Equipment	5,000	0.0%
Misc. Operating	698,232	4.3%
Travel	18,000	0.1%
Rent & Related	126,671	0.8%
Computer Services	221,416	1.4%
Indirects	611,509	3.8%
Subgrants and Participants	2,164,865	13.5%
Total Expenses	\$16,068,537	100.0%

**2017 BUDGET SUMMARY
ELEMENT 6
TRANSPORTATION ACCESS & MOBILITY**

Revenues		Percent of Total
Direct Federal Grants	240,000	3.3%
State and Locally Administered Federal & Other Grants	5,698,320	78.6%
State and Local Match	-	0.0%
ARC Required Match	1,199,472	16.5%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	116,346	1.6%
Total Revenues	\$7,254,138	100.0%
Expenses by Work Program Titles		
06A Regional Planning	1,567,308	21.6%
06B Program Implementation & Partner Services	1,425,559	19.7%
06D Performance Analysis & Monitoring	527,352	7.3%
06E Special Studies	2,131,259	29.4%
06F Administration & Support	1,602,660	22.1%
Total Expenses	\$7,254,138	100.0%
Expenses by Type		
Salary and Benefits	2,461,513	33.9%
Contracts	865,000	11.9%
Equipment	10,000	0.1%
Misc. Operating	213,575	2.9%
Travel	45,500	0.6%
Rent & Related	113,754	1.6%
Computer Services	399,407	5.5%
Indirects	1,095,389	15.1%
Subgrants and Participants	2,050,000	28.3%
Total Expenses	\$7,254,138	100.0%

**2017 BUDGET SUMMARY
ELEMENT 8
AGING & HEALTH RESOURCES**

			Percent of Total
Revenues			
Direct Federal Grants		-	0.0%
State and Locally Administered Federal & Other Grants		13,226,897	52.1%
State and Local Match		9,957,103	39.3%
ARC Required Match		455,284	1.8%
ARC Supplemental Funding		100,000	0.4%
Private Sector Funding		-	0.0%
Enterprise Fund Income		1,407,000	5.5%
Other Revenue		217,620	0.9%
Total Revenues		\$25,363,904	100.0%
Expenses by Work Program Titles			
08A	Mandated Services under Area Plan on Aging	16,069,489	63.4%
08B	Access & Information Services	1,997,467	7.9%
08C	Medicaid Waiver Programs	6,707,840	26.4%
08D	Health & Wellness Programs	218,862	0.9%
08E	Community Development	370,246	1.5%
Total Expenses		\$25,363,904	100.0%
	Salary and Benefits	4,583,086	18.1%
	Contracts	2,094,873	8.3%
	Equipment	-	0.0%
	Misc. Operating	271,236	1.1%
	Travel	62,360	0.2%
	Rent & Related	391,548	1.5%
	Computer Services	702,084	2.8%
	Indirects	1,393,174	5.5%
	Subgrants and Participants	15,865,543	62.6%
Total Expenses		\$25,363,904	100.0%

**2017 BUDGET SUMMARY
ELEMENT 10
HOMELAND SECURITY & RECOVERY**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,455,000	99.7%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	15,000	0.3%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$4,470,000	100.0%
Expenses by Work Program Titles		
10A UASI	4,470,000	100.0%
Total Expenses	\$4,470,000	100.0%
Expenses by Type		
Salary and Benefits	611,460	13.7%
Contracts	1,648,924	36.9%
Equipment	-	0.0%
Misc. Operating	94,403	2.1%
Travel	14,600	0.3%
Rent & Related	62,707	1.4%
Computer Services	80,280	1.8%
Indirects	233,584	5.2%
Subgrants and Participants	1,724,042	38.6%
Total Expenses	\$4,470,000	100.0%

**2017 BUDGET SUMMARY
ELEMENTS 21-23, 31, 41 & 36
ADMINISTRATION, BUSINESS SERVICES, AND
CENTER FOR STRATEGIC RELATIONS**

Revenues		Percent of Total
Agency Indirect Recovery	5,393,051	60.8%
Departmental Indirect Recovery	1,132,277	12.8%
Internal Service Fund Charges	1,923,846	21.7%
ARC Supplemental Funding	423,200	4.8%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$8,872,374	100.0%
Expenses by Element		
21 Administration & Coordination	1,612,943	16.7%
22 Business Services	2,924,807	30.2%
23 Strategic Relations	2,191,720	22.6%
31 Center Cost Pools	1,032,170	10.7%
41 Information Systems Internal Service Fund	1,923,846	19.9%
Total Expenses	\$9,685,486	100.0%
Expenses by Type		
Salary and Benefits	5,687,536	58.7%
Contracts	1,240,000	12.8%
Equipment	410,500	4.2%
Misc. Operating	595,080	6.1%
Travel	122,600	1.3%
Rent & Related	335,377	3.5%
Computer Services	752,728	7.8%
Indirects	541,665	5.6%
Subgrants and Participants	-	0.0%
Total Expenses	\$9,685,486	100.0%

**2017 BUDGET SUMMARY
GENERAL FUND**

Beginning Balance as of 1/1/2017 (estimate)	\$3,682,936
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Revenue and Available Funds

<i>General Fund Revenue</i>	4,881,980
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Local Appropriations	4,863,980
Interest	18,000
Misc Income	0

<i>Revenue and Transfer Subtotal</i>	4,881,980
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Transfer to Special Revenue Funds

Required ARC Match	2,409,497
ARC Supplement	1,698,371

<i>Transfer to Enterprise Funds</i>	325,455
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General Fund Expenses

Non-Fed, Commission, MARC	423,200
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<i>Expense and Transfer Subtotal</i>	4,856,523
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Projected Ending Balance -12/31/2017	\$3,708,393
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Increase (Decrease) in Fund Balance	\$25,457
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**2017 BUDGET SUMMARY
ENTERPRISE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
Enterprise Income	2,023,826	86.1%
Private Sector Funding	-	0.0%
ARC Supplemental Funding	325,455	13.9%
Total Revenues	\$2,349,281	100.0%
Expenses by Type		
Salary and Benefits	332,446	14.2%
Contracts	1,520,881	64.7%
Equipment	-	0.0%
Misc. Operating	354,500	15.1%
Travel	250	0.0%
Rent & Related	2,750	0.1%
Computer Services	5,000	0.2%
Other Computer Expenses	-	0.0%
Indirects	133,454	5.7%
Subgrants and Participants	-	0.0%
Total Expenses	\$2,349,281	100.0%
Expenses by Enterprise Activity		
Chattahoochee Corridor Reviews	156,081	6.6%
Stormwater Manuals	2,500	0.1%
LINK Operations	425,000	18.1%
RLI Operations	170,000	7.2%
ED Administration	2,000	0.1%
GIS Enterprise	5,000	0.2%
SOURCE	1,407,000	59.9%
Database Project - Connect	96,700	4.1%
State of the Region	85,000	3.6%
Total Expenses	2,349,281	100.0%

**2017 BUDGET SUMMARY
SPECIAL REVENUE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
US Dept. of Transportation	1,020,000	1.4%
Federal Other	63,000	0.1%
State and Locally Administered Federal & Other Grants		0.0%
GA Dept. of Community Affairs	227,500	0.3%
GA Dept. of Human Resources	13,226,897	17.9%
GA Governor's Office	9,246,677	12.5%
GA Dept. of Labor	116,774	
GA Dept. of Natural Resources		0.0%
GA Dept. of Transportation	21,906,993	29.6%
Contracts with Local Governments	2,711,878	3.7%
State Other	9,806,946	13.2%
State and Local Match	10,785,076	14.6%
ARC Required Match	\$2,409,497	3.3%
ARC Supplemental Funding	1,698,371	2.3%
Private Sector Funding	498,529	0.7%
Other Revenue	333,966	0.5%
Total Revenue including Transfers	74,052,104	100.0%
Expenses by Type		
Salary and Benefits	14,872,265	20.1%
Contracts	18,413,088	24.9%
Equipment	45,000	0.1%
Misc. Operating	1,921,707	2.6%
Travel	265,060	0.4%
Rent & Related	1,324,986	1.8%
Computer Services	1,600,451	2.2%
Other Computer Expenses	704,888	1.0%
Indirects	5,850,209	7.9%
Subgrants and Participants	29,054,450	39.2%
Total Expenses	\$74,052,104	100.0%

**2017 BUDGET SUMMARY
INTERNAL SERVICE FUND**

		Percent of Total
Operating Revenues including Internal Transfers		
Internal Service Fund Charges	\$1,923,846	100.0%
ARC Supplemental Funding	\$0	0.0%
Total Revenues and Transfers	\$1,923,846	100.0%
Expenses by Type		
Salary and Benefits	963,183	50.1%
Contracts	90,000	4.7%
Equipment	135,000	7.0%
Misc. Operating	19,780	1.0%
Travel	5,300	0.3%
Rent & Related	98,000	5.1%
Other Computer Expenses	285,100	14.8%
Indirects	327,483	17.0%
Total Expenses	\$1,923,846	100.0%

**2017 BUDGET SUMMARY
AGENCY AND CENTERS INDIRECT**

Operating Revenues including Internal Transfers	Agency	Centers
Indirect Charges	5,393,051	1,132,277
Other Revenue		-
ARC Supplemental Funding	-	-
Total Revenues and Transfers	\$5,393,051	\$1,132,277
Expenses by Type		
Salary and Benefits	4,094,408	629,945
Contracts	895,000	25,000
Equipment	270,500	5,000
Misc. Operating	377,600	48,000
Travel	62,300	11,500
Rent & Related	200,357	37,020
Computer Services	260,872	57,523
Other Computer Expenses	145,233	4,000
Indirects	-	214,182
Subgrants and Participants	-	-
Total Expenses	\$6,306,270	\$1,032,170

2017 TOTAL REVENUES
(Excluding Internal Service Transfers)

Special Revenue and Enterprise Revenues

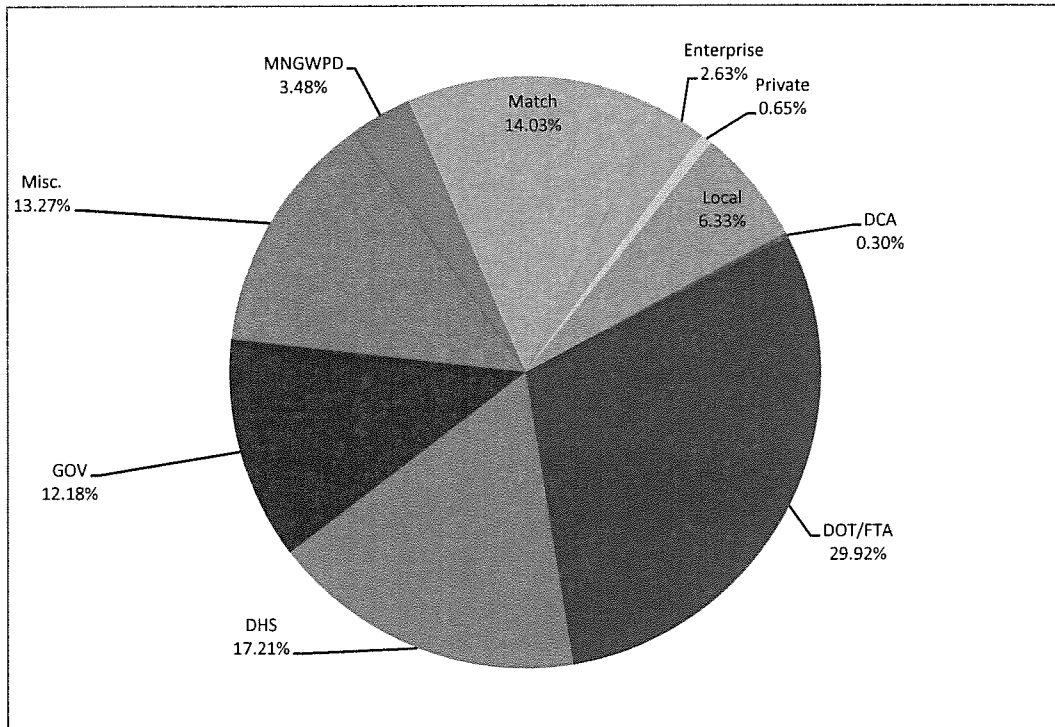
US Dept. of Transportation	FTA	1,020,000
Federal Other	Other Federal	63,000
Georgia Dept. of Community Affairs	DCA	227,500
Georgia Dept. of Transportation and Related Federal Grants	DOT	21,906,993
Georgia Dept. of Human Services-Aging and Related Federal Grants	DHS	13,226,897
Governor's Office	GOV	9,246,677
GA Dept. of Labor	Misc.	116,774
Georgia Dept. of Natural Resources	DNR	-
Miscellaneous Grants	Misc.	9,847,393
Water Board	MNGWPD	2,671,431
State and Local Match	Match	10,785,076
Enterprise Income	Private	2,023,826
Private Sector Funding	Private	498,529
Other Revenue	Other	333,966

Subtotal **71,968,062**

General Fund

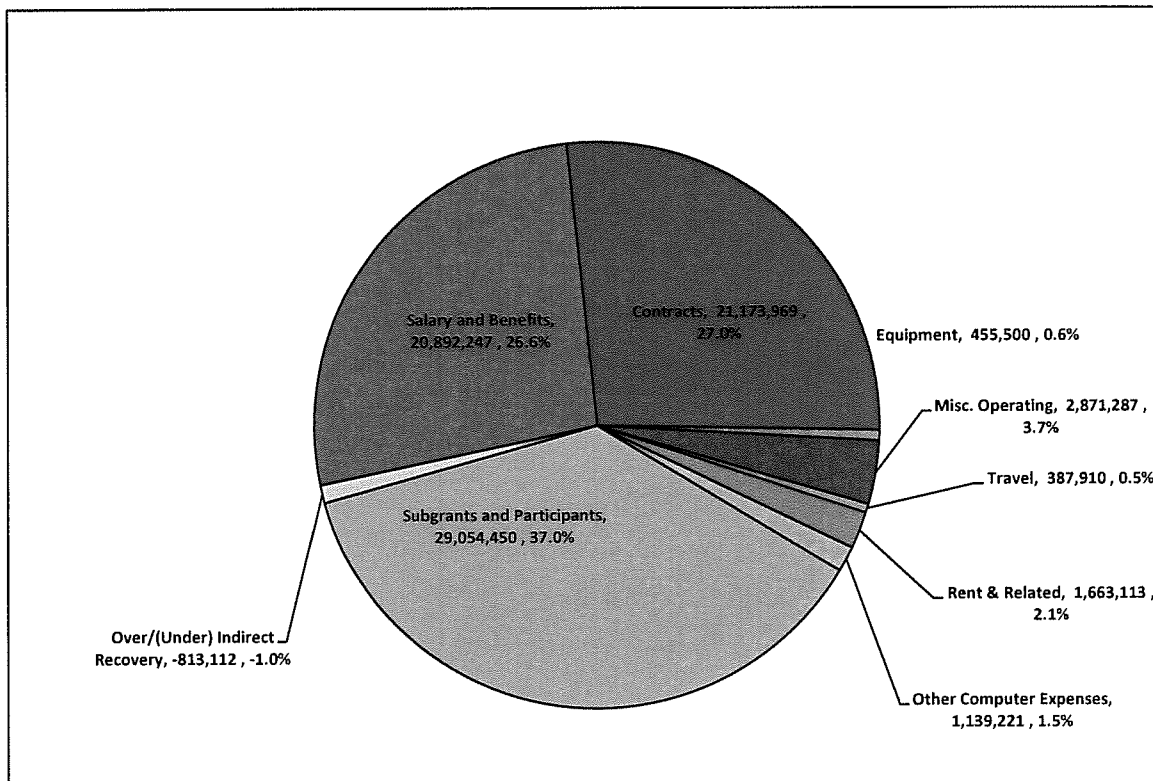
Local Appropriations	Local	4,863,980
Misc. Income	Misc.	-
Interest	Misc.	18,000
Subtotal		4,881,980

TOTAL REVENUES **76,850,042**



2017 TOTAL EXPENSES
(By Type Excluding Computer Services and Indirect)

	TOTAL AGENCY	Special Revenue Funds	Enterprise Funds	Agency Indirect	Dept. Indirect	Internal Service Fund
Salary and Benefits	20,892,247	14,872,265	332,446	4,094,408	629,945	963,183
Contracts	21,173,969	18,643,088	1,520,881	895,000	25,000	90,000
Equipment	455,500	45,000	-	270,500	5,000	135,000
Misc. Operating	2,871,287	2,071,407	354,500	377,600	48,000	19,780
Travel	387,910	308,560	250	62,300	11,500	5,300
Rent & Related	1,663,113	1,324,986	2,750	200,357	37,020	98,000
Other Computer Expenses	1,139,221	704,888	-	145,233	4,000	285,100
Subgrants and Participants	29,054,450	29,054,450	-	-	-	-
Other Expenses	-	-	-	-	-	-
Over/(Under) Indirect Recovery	(813,112)	-	-	(913,219)	100,107	-
TOTAL EXPENSES	76,824,585	67,024,644	2,210,827	5,132,179	860,572	1,596,363



ATTACHMENT B

FINAL AMENDMENT:

2016 BUDGET

**2016 BUDGET SUMMARY
ELEMENT 1
RESEARCH & ANALYTICS**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	3,451,459	79.9%
State and Local Match	-	0.0%
ARC Required Match	653,512	15.1%
ARC Supplemental Funding	26,671	0.6%
Private Sector Funding	188,245	4.4%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$4,319,887	100.0%
Expenses by Work Program Titles		
01A Estimates and Forecasts	1,535,544	35.5%
01B Geographic Information Systems	873,784	20.2%
01C Data Resource Partnerships	188,245	4.4%
01D Travel Demand Model Development & Support	1,722,314	39.9%
Total Expenses	\$4,319,887	100.0%
Expenses by Type		
Salary and Benefits	1,799,440	41.7%
Contracts	1,020,000	23.6%
Equipment	7,000	0.2%
Misc. Operating	101,250	2.3%
Travel	25,500	0.6%
Rent & Related	139,275	3.2%
Computer Services	502,241	11.6%
Indirects	725,181	16.8%
Subgrants and Participants	-	0.0%
Total Expenses	\$4,319,887	100.0%

**2016 BUDGET SUMMARY
ELEMENT 2
COMMUNITY DEVELOPMENT**

Revenues		Percent of Total
Direct Federal Grants	56,804	1.3%
State and Locally Administered Federal & Other Grants	2,515,838	57.7%
State and Local Match	200,000	4.6%
ARC Required Match	383,890	8.8%
ARC Supplemental Funding	333,799	7.7%
Private Sector Funding	293,760	6.7%
Enterprise Fund Income	572,750	13.1%
Other Revenue	-	0.0%
Total Revenues	\$4,356,841	100.0%
Expenses by Work Program Titles		
02A Comprehensive Planning & Review	425,697	9.8%
02B Regional Plan Development	1,500,375	34.4%
02C LCI Program	1,250,000	28.7%
02D Economic Development	115,608	2.7%
02E Regional Leadership Development	689,417	15.8%
02F Local Government Assistance & Training	237,170	5.4%
02G Arts and Culture	138,574	3.2%
Total Expenses	\$4,356,841	100.0%
Expenses by Type		
Salary and Benefits	1,365,228	31.3%
Contracts	493,000	11.3%
Equipment	3,500	0.1%
Misc. Operating	614,638	14.1%
Travel	49,090	1.1%
Rent & Related	88,540	2.0%
Computer Services	167,630	3.8%
Indirects	550,215	12.6%
Subgrants and Participants	1,025,000	23.5%
Total Expenses	\$4,356,841	100.0%

**2016 BUDGET SUMMARY
ELEMENT 3
NATURAL RESOURCES**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	5,840,229	85.3%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	951,686	13.9%
Private Sector Funding	-	0.0%
Enterprise Fund Income	52,500	0.8%
Other Revenue	-	0.0%
Total Revenues	\$6,844,415	100.0%
Expenses by Work Program Titles		
03A Water Resources	4,910,965	71.8%
03B Environmental Management	433,371	6.3%
03C Chattahoochee Corridor	148,920	2.2%
03D Metropolitan North Georgia Water Planning District	1,351,159	19.7%
Total Expenses	\$6,844,415	100.0%
Expenses by Type		
Salary and Benefits	1,302,239	19.0%
Contracts	4,690,900	68.5%
Equipment	500	0.0%
Misc. Operating	165,138	2.4%
Travel	24,350	0.4%
Rent & Related	57,188	0.8%
Computer Services	79,291	1.2%
Indirects	524,809	7.7%
Subgrants and Participants	-	0.0%
Total Expenses	\$6,844,415	100.0%

**2016 BUDGET SUMMARY
ELEMENT 4
WORKFORCE SOLUTIONS**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	11,177,754	100.0%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$11,177,754	100.0%
Expenses by Work Program Titles		
04A WIA Adult Services	3,413,804	30.5%
04C WIA Youth Services	3,488,811	31.2%
04E WIA Dislocated Worker Services	4,226,093	37.8%
04Z Special Projects	49,046	0.4%
Total Expenses	\$11,177,754	100.0%
Expenses by Type		
Salary and Benefits	1,501,519	13.4%
Contracts	225,000	2.0%
Equipment	24,000	0.2%
Misc. Operating	104,000	0.9%
Travel	26,000	0.2%
Rent & Related	437,969	3.9%
Computer Services	126,510	1.1%
Indirects	492,756	4.4%
Subgrants and Participants	8,240,000	73.7%
Total Expenses	\$11,177,754	100.0%

**2016 BUDGET SUMMARY
ELEMENT 6
TRANSPORTATION ACCESS & MOBILITY**

			Percent of Total
Revenues			
	Direct Federal Grants	940,504	7.6%
	State and Locally Administered Federal & Other Grants	9,499,458	76.9%
	State and Local Match	968,099	7.8%
	ARC Required Match	945,367	7.7%
	ARC Supplemental Funding	-	0.0%
	Private Sector Funding	-	0.0%
	Enterprise Fund Income	-	0.0%
	Other Revenue	-	0.0%
Total Revenues		\$12,353,428	100.0%
Expenses by Work Program Titles			
06A	Regional Planning	1,762,082	14.3%
06B	Program Implementation & Partner Services	1,018,568	8.2%
06C	Transportation Services	5,040,495	40.8%
06D	Performance Analysis & Monitoring	472,431	3.8%
06E	Special Studies	2,558,493	20.7%
06F	Administration & Support	1,501,359	12.2%
Total Expenses		\$12,353,428	100.0%
Expenses by Type			
	Salary and Benefits	3,300,104	26.7%
	Contracts	2,340,000	18.9%
	Equipment	23,000	0.2%
	Misc. Operating	229,938	1.9%
	Travel	61,500	0.5%
	Rent & Related	190,697	1.5%
	Computer Services	713,367	5.8%
	Indirects	1,329,957	10.8%
	Subgrants and Participants	4,164,865	33.7%
Total Expenses		\$12,353,428	100.0%

**2016 BUDGET SUMMARY
ELEMENT 8
AGING & HEALTH RESOURCES**

Revenues		Percent of Total	
	Direct Federal Grants	3,160,764	10.9%
	State and Locally Administered Federal & Other Grants	22,307,418	77.3%
	State and Local Match	772,019	2.7%
	ARC Required Match	502,770	1.7%
	ARC Supplemental Funding	205,956	0.7%
	Private Sector Funding	-	0.0%
	Enterprise Fund Income	1,913,180	6.6%
	Other Revenue	10,577	0.0%
Total Revenues		\$28,872,684	100.0%
Expenses by Work Program Titles			
08A	Mandated Services under Area Plan on Aging	14,876,185	51.5%
08B	Access & Information Services	2,339,391	8.1%
08C	Medicaid Waiver Programs	7,054,102	24.4%
08D	Health & Wellness Programs	3,212,773	11.1%
08E	Community Development	1,390,233	4.8%
Total Expenses		\$28,872,684	100.0%
	Salary and Benefits	5,869,468	20.3%
	Contracts	3,410,618	11.8%
	Equipment	16,000	0.1%
	Misc. Operating	474,397	1.6%
	Travel	114,100	0.4%
	Rent & Related	391,548	1.4%
	Computer Services	372,224	1.3%
	Indirects	1,931,097	6.7%
	Subgrants and Participants	16,293,232	56.4%
Total Expenses		\$28,872,684	100.0%

**2016 BUDGET SUMMARY
ELEMENT 10
HOMELAND SECURITY & RECOVERY**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	-	0.0%
State and Local Match	-	0.0%
ARC Required Match	4,451,741	100.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$4,451,741	100.0%
Expenses by Work Program Titles		
10A UASI	4,451,741	100.0%
Total Expenses	\$4,451,741	100.0%
Expenses by Type		
Salary and Benefits	616,666	13.9%
Contracts	3,319,393	74.6%
Equipment	36,000	0.8%
Misc. Operating	136,006	3.1%
Travel	7,500	0.2%
Rent & Related	55,244	1.2%
Computer Services	89,765	2.0%
Indirects	191,167	4.3%
Subgrants and Participants	-	0.0%
Total Expenses	\$4,451,741	100.0%

**2016 BUDGET SUMMARY
ELEMENTS 21-23, 31, 41 & 36
ADMINISTRATION, BUSINESS SERVICES, AND
CENTER FOR STRATEGIC RELATIONS**

Revenues		Percent of Total
Agency Indirect Recovery	5,352,545	63.4%
Departmental Indirect Recovery	900,156	10.7%
Internal Service Fund Charges	1,765,750	20.9%
ARC Supplemental Funding	357,200	4.2%
Enterprise Fund Income	65,000	0.8%
Other Revenue	-	0.0%
Total Revenues	\$8,440,651	100.0%
Expenses by Element		
21 Administration & Coordination	1,490,656	16.0%
22 Business Services	2,684,303	28.9%
23 Strategic Relations	2,204,504	23.7%
31 Center Cost Pools	1,145,046	12.3%
41 Information Systems Internal Service Fund	1,765,750	19.0%
Total Expenses	\$9,290,259	100.0%
Expenses by Type		
Salary and Benefits	5,476,705	59.0%
Contracts	1,032,500	11.1%
Equipment	277,500	3.0%
Misc. Operating	690,050	7.4%
Travel	106,650	1.1%
Rent & Related	407,852	4.4%
Computer Services	791,483	8.5%
Indirects	507,519	5.5%
Subgrants and Participants	-	0.0%
Total Expenses	\$9,290,259	100.0%

**2016 BUDGET SUMMARY
GENERAL FUND**

Beginning Balance as of 1/1/2016	\$3,674,187
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Revenue and Available Funds

<i>General Fund Revenue</i>	4,369,600
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Local Appropriations	4,354,600
Interest	15,000
Misc Income	0

<i>Revenue and Transfer Subtotal</i>	4,369,600
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Transfer to Special Revenue Funds

Required ARC Match	2,063,339
ARC Supplement	1,776,392

<i>Transfer to Enterprise Funds</i>	98,920
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General Fund Expenses

Non-Fed, Commission, MARC	422,200
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<i>Expense and Transfer Subtotal</i>	4,360,851
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Projected Ending Balance -12/31/2016	\$3,682,936
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Increase (Decrease) in Fund Balance	\$8,749
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**2016 BUDGET SUMMARY
ENTERPRISE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
Enterprise Income	2,603,430	92.9%
Private Sector Funding	99,300	3.5%
ARC Supplemental Funding	98,920	3.5%
Total Revenues	\$2,801,650	100.0%
Expenses by Type		
Salary and Benefits	306,182	10.9%
Contracts	1,950,697	69.6%
Equipment	-	0.0%
Misc. Operating	392,250	14.0%
Travel	12,550	0.4%
Rent & Related	2,250	0.1%
Computer Services	4,500	0.2%
Other Computer Expenses	-	0.0%
Indirects	108,221	3.9%
Subgrants and Participants	25,000	0.9%
Total Expenses	\$2,801,650	100.0%
Expenses by Enterprise Activity		
Arts & Culture Subgrants	35,000	1.2%
Database Project - Connect	140,697	5.0%
RLI Operations	183,000	6.5%
LINK Operations	402,300	14.4%
SOURCE	1,772,483	63.3%
Arts & Culture Classes	19,750	0.7%
ED Administration	2,000	0.1%
Arts & Culture Software	30,000	1.1%
Chattahoochee Corridor Reviews	148,920	5.3%
State of the Region	65,000	2.3%
Stormwater Manuals	2,500	0.1%
Total Expenses	2,801,650	100.0%

**2016 BUDGET SUMMARY
SPECIAL REVENUE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
US Dept. of Transportation	1,132,479	1.6%
Federal Other	3,025,593	4.3%
State and Locally Administered Federal & Other Grants		0.0%
GA Dept. of Community Affairs	235,000	0.3%
GA Dept. of Human Resources	22,121,138	31.8%
GA Governor's Office		0.0%
GA Dept. of Natural Resources		0.0%
GA Dept. of Transportation	15,211,755	21.9%
Contracts with Local Governments	239,070	0.3%
State Other	21,436,934	30.8%
State and Local Match	1,940,118	2.8%
ARC Required Match	\$2,063,339	3.0%
ARC Supplemental Funding	1,776,392	2.6%
Private Sector Funding	382,705	0.6%
Other Revenue	10,577	0.0%
Total Revenue including Transfers	69,575,100	100.0%
Expenses by Type		
Salary and Benefits	15,448,482	22.2%
Contracts	13,548,214	19.5%
Equipment	110,000	0.2%
Misc. Operating	1,433,117	2.1%
Travel	295,490	0.4%
Rent & Related	1,358,211	2.0%
Computer Services	1,443,778	2.1%
Other Computer Expenses	602,750	0.9%
Indirects	5,636,961	8.1%
Subgrants and Participants	29,698,097	42.7%
Total Expenses	\$69,575,100	100.0%

**2016 BUDGET SUMMARY
INTERNAL SERVICE FUND**

		Percent of Total
Operating Revenues including Internal Transfers		
Internal Service Fund Charges	\$1,765,738	100.0%
ARC Supplemental Funding	\$0	0.0%
Total Revenues and Transfers	\$1,765,738	100.0%
Expenses by Type		
Salary and Benefits	829,447	47.0%
Contracts	100,000	5.7%
Equipment	50,000	2.8%
Misc. Operating	18,600	1.1%
Travel	5,300	0.3%
Rent & Related	105,000	5.9%
Other Computer Expenses	361,273	20.5%
Indirects	296,118	16.8%
Total Expenses	\$1,765,738	100.0%

**2016 BUDGET SUMMARY
AGENCY AND DEPARTMENT INDIRECT**

Operating Revenues including Internal Transfers	Agency	Centers
Indirect Charges	5,352,545	900,156
Other Revenue		-
ARC Supplemental Funding	-	-
Total Revenues and Transfers	\$5,352,545	\$900,156
Expenses by Type		
Salary and Benefits	3,965,311	681,935
Contracts	767,500	25,000
Equipment	226,000	1,500
Misc. Operating	372,650	49,600
Travel	58,850	9,500
Rent & Related	210,336	92,516
Computer Services	245,366	72,094
Other Computer Expenses	111,250	1,500
Indirects	-	211,401
Subgrants and Participants	-	-
Total Expenses	\$5,957,263	\$1,145,046

2016 TOTAL REVENUES
(Excluding Internal Service Transfers)

Special Revenue and Enterprise Revenues

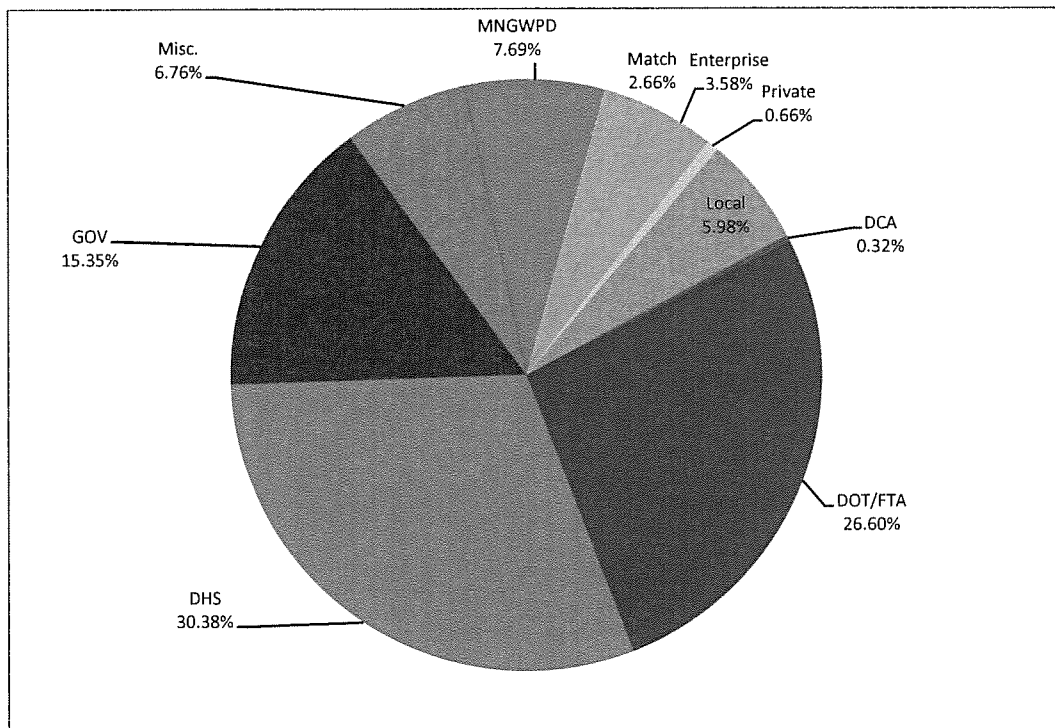
US Dept. of Transportation	FTA	1,132,479
Federal Other	Other Federal	3,025,593
Georgia Dept. of Community Affairs	DCA	235,000
Georgia Dept. of Transportation and Related Federal Grants	DOT	15,211,755
Georgia Dept. of Human Services-Aging and Related Federal Grants	DHS	22,121,138
Governor's Office	GOV	11,177,754
Georgia Dept. of Natural Resources	DNR	-
Miscellaneous Grants	Misc.	4,897,091
Water Board	MNGWPD	5,601,159
State and Local Match	Match	1,940,118
Enterprise Income	Private	2,603,430
Private Sector Funding	Private	482,005
Other Revenue	Other	10,577
Subtotal		68,438,099

General Fund

Local Appropriations	Local	4,354,600
Misc. Income	Misc.	-
Interest	Misc.	15,000
Subtotal		4,369,600

TOTAL REVENUES

72,807,699



2016 TOTAL EXPENSES
(By Type Excluding Computer Services and Indirect)

	TOTAL AGENCY	Special Revenue Funds	Enterprise Funds	Agency Indirect	Dept. Indirect	Internal Service Fund
Salary and Benefits	21,231,357	15,448,482	306,182	3,965,311	681,935	829,447
Contracts	16,531,411	13,688,214	1,950,697	767,500	25,000	100,000
Equipment	387,500	110,000	-	226,000	1,500	50,000
Misc. Operating	2,515,417	1,682,317	392,250	372,650	49,600	18,600
Travel	414,690	328,490	12,550	58,850	9,500	5,300
Rent & Related	1,768,313	1,358,211	2,250	210,336	92,516	105,000
Other Computer Expenses	1,076,773	602,750		111,250	1,500	361,273
Subgrants and Participants	29,723,097	29,698,097	25,000	-	-	-
Other Expenses	-			-		
Over/(Under) Indirect Recovery	(849,608)	-	-	(604,718)	(244,890)	-
TOTAL EXPENSES	72,798,950	62,916,561	2,688,929	5,107,179	616,661	1,469,620

