



Atlanta Regional Commission

MEMORANDUM

Date: December 6, 2017

To: Atlanta Regional Commission

From: Douglas R. Hooker, Executive Director

A handwritten signature in blue ink, reading 'Douglas R. Hooker', is placed to the right of the 'From' line.

Subject: 2018 Work Program and Budget

Over the last several weeks, the Commission members have been briefed on the 2018 annual work program and budget, the draft version of *Strategy 2018*. In addition, members of the Budget and Audit Review Committee recently completed a review of the budget and endorse the 2018 work program and budget proposal.

Strategy 2018 focuses on setting forth the Commission's annual blueprint for action to help build a regional community and set forth a program of work along with related funding which reflects the Board's priorities of services to local governments. Initiatives for 2018 include: continue implementation of *The Atlanta Region's Plan*, the integrated and comprehensive plan for growth and development; continued support of the Learn4Life collective impact effort to improve educational outcomes; begin stakeholder outreach as part of the reimagination of the *Livable Communities Initiative* program; allocate resources to the Urban Area Security Initiative for homeland security training exercises in preparation for high visibility events; support several transit visioning activities occurring within the region; work with regional employers to meet their worker skills requirements through on-the-job training opportunities; implement Leadership Involvement Networking and Knowledge Program; host the State of the Region Breakfast; and implement the Regional Leadership Institute. Throughout the work program, we have sought ways to increase interdisciplinary work, improve service and outreach to our constituents, and develop stronger community partnerships.

In recent years, the agency has experienced continued and broad-based challenges in recruiting and retaining qualified employees. Accordingly, the 2018 budget includes funding for a full-fledged pay and class study by an independent consultant. A study of this comprehensive nature, has not been undertaken by ARC since 2001. The Study is expected to be completed during 2018 with recommended revisions to the ARC pay plan and classification structure, along with any required funding needed to adjust pay grades, being brought to the Board for approval and implementation in the 2019 budget.

Attachment A consists of a full package of the budget summary tables and charts published in the draft *Strategy 2018*. Additional revisions resulting from continuing refinement will be incorporated into the final *Strategy 2017* to be published early next year.

Total proposed 2018 expenditures equal \$80,219,310 with revenues totaling \$80,222,704. The difference of \$3,394 will be added to the General Fund in anticipation of cash flow needs in 2019.

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The 2018 budget anticipates revenues totaling \$80,222,704, up approximately \$2.6 million from the final 2017 budget. Projected 2018 expenses of \$80,219,310 are \$2.6 million higher than final 2017 budgeted expenses.

The 2018 budget contains a total of \$32,879,133, in sub grants and participant expenses that is passed on to local governments. The 2018 funds expended directly by ARC also include \$17,525,488 for contracts administered by staff.

	<u>Final</u> <u>2017 Budget</u>	<u>Proposed</u> <u>2018 Budget</u>
Funds Expended Directly by ARC	\$48,065,348	\$47,340,177
Sub grants and Participant Expenses	\$29,494,450	\$32,879,133
Total Expenses	\$77,559,798	\$80,219,310
Total Revenues	\$77,639,933	\$80,222,704

As shown in Attachment A, the projected ending fund balance for 2018 totals \$6,677,866. This balance meets the \$4,000,000 minimum recommended by the Budget and Audit Review Committee. The 2018 number is based upon a projected 2017 ending fund balance that will be finalized as part of the close out of 2017 financial activity in early 2018. Any material adjustments to funds available as well as new and continuing grant funding will be brought back to the Commission as amendments to this initial budget. All governmental and proprietary funds of the Commission will be reviewed regularly to ensure that the projected fund balance for 2018 remains in line with the budget.

Funding of the proposed 2018 Work Program comes from a combination of continuing and anticipated local, state and federal resources. The proposed work program, to this point, has served as the basis for preliminary funding negotiations for new grants. As appropriate, final-funding applications will be submitted upon Commission adoption of the work program.

The provisions of Georgia Code Section 50-8-80 et seq. require that the Commission, before the 15th day of December each year, adopt a work program and budget for the succeeding calendar year. Once adopted, the 2018 Work Program and Budget will be the Commission's *official policy regarding allocation of the Commission's money and staff resources* during 2018. I recommend your adoption of the accompanying resolution.

Attachment A - 2018 Budget Summary

Attachment B - Final Amendment: 2017 Budget

DATE: December 6, 2017

ISSUE SUMMARY:

- 1. ADOPTING THE 2018 WORK PROGRAM AND BUDGET;**
- 2. APPROVING FINAL 2017 WORK PROGRAM AND BUDGET AMENDMENTS; and**
- 3. AUTHORIZING ALL NECESSARY ADMINISTRATIVE ACTION TO IMPLEMENT THE 2018 WORK PROGRAM AND BUDGET.**

FROM: Bob Reeves, Chair of the Budget and Audit Review Committee

IMPORTANCE:

The provisions of Georgia Code Section 50-8-80 et seq., require that the Commission, before the 15th day of December each year, adopt a work program and budget for the succeeding calendar year. Once adopted, the 2018 Work Program and Budget will be the Commission's *official policy regarding allocation of the Commission's money and staff resources* during 2018.

ACTION REQUIRED:

Adoption of Budget Resolution

A RESOLUTION BY THE ATLANTA REGIONAL COMMISSION

- 1. ADOPTING THE 2018 WORK PROGRAM AND BUDGET;**
- 2. APPROVING FINAL 2017 WORK PROGRAM AND BUDGET AMENDMENTS; and**
- 3. AUTHORIZING ALL NECESSARY ADMINISTRATIVE ACTION TO IMPLEMENT THE 2018 WORK PROGRAM AND BUDGET.**

WHEREAS, the Commission is required by Georgia Code Section 50-8-80 et seq., annually to prepare and adopt a work program and budget for the succeeding calendar year; and

WHEREAS, the document *Draft Strategy 2018* (October 25, 2017) summarized the proposed 2018 Work Program and Budget, and said document has been the subject of careful review by members of the Commission, by numerous federal, state and local government officials and by many other interested parties; and

WHEREAS, as a result of this review, the Executive Director has submitted to the Commission the attached memorandum dated December 6, 2017 and titled, “2018 Work Program and Budget,” which summarizes final 2017 budget amendments and the *Draft Strategy 2018*.

NOW, THEREFORE, BE IT RESOLVED that the Atlanta Regional Commission hereby adopts the 2018 Work Program and Budget contained in *Draft Strategy 2018* (October 25, 2017); and

BE IT FURTHER RESOLVED that the Commission also hereby approves final 2017 Work Program and Budget amendments as summarized in the Executive Director’s memorandum titled, “2018 Work Program and Budget,” dated December 6, 2017; and

BE IT FURTHER RESOLVED that the Chair and the Executive Director are hereby authorized to take all necessary administrative actions to implement said 2018 Work Program and Budget.

ATTACHMENT A

2018 BUDGET SUMMARY

**2018 BUDGET SUMMARY
ELEMENT 1
RESEARCH & ANALYTICS**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	2,545,789	77.4%
State and Local Match	-	0.0%
ARC Required Match	491,489	14.9%
ARC Supplemental Funding	33,313	1.0%
Private Sector Funding	217,103	6.6%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$3,287,694	100.0%
Expenses by Work Program Titles		
01A Estimates and Forecasts	1,784,874	54.3%
01B Geographic Information Systems	1,035,717	31.5%
01C Data Resource Partnerships	417,103	12.7%
01D Travel Demand Model Development & Support	50,000	1.5%
Total Expenses	\$3,287,694	100.0%
Expenses by Type		
Salary and Benefits	1,498,881	45.6%
Contracts	326,855	9.9%
Equipment	7,000	0.2%
Misc. Operating	114,120	3.5%
Travel	27,750	0.8%
Rent & Related	128,424	3.9%
Computer Services	438,399	13.3%
Indirects	746,265	22.7%
Subgrants and Participants	-	0.0%
Total Expenses	\$3,287,694	100.0%

**2018 BUDGET SUMMARY
ELEMENT 2
COMMUNITY DEVELOPMENT**

		Percent of Total
Revenues		
Direct Federal Grants	55,310	1.2%
State and Locally Administered Federal & Other Grants	2,727,467	59.4%
State and Local Match	200,000	4.4%
ARC Required Match	440,128	9.6%
ARC Supplemental Funding	532,261	11.6%
Private Sector Funding	168,000	3.7%
Enterprise Fund Income	432,000	9.4%
Other Revenue	33,586	0.7%
Total Revenues	\$4,588,752	100.0%
Expenses by Work Program Titles		
02A Comprehensive Planning & Review	476,436	10.4%
02B Regional Plan Development	1,934,985	42.2%
02C LCI Program	1,250,163	27.2%
02D Economic Development	97,184	2.1%
02E Regional Leadership Development	633,680	13.8%
02F Local Government Assistance & Training	196,304	4.3%
Total Expenses	\$4,588,752	100.0%
Expenses by Type		
Salary and Benefits	1,603,132	34.9%
Contracts	300,000	6.5%
Equipment	5,000	0.1%
Misc. Operating	478,442	10.4%
Travel	60,000	1.3%
Rent & Related	137,104	3.0%
Computer Services	206,683	4.5%
Indirects	798,391	17.4%
Subgrants and Participants	1,000,000	21.8%
Total Expenses	\$4,588,752	100.0%

**2018 BUDGET SUMMARY
ELEMENT 3
NATURAL RESOURCES**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,145,595	76.4%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	1,249,380	23.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	33,000	0.6%
Other Revenue	-	0.0%
Total Revenues	\$5,427,975	100.0%
Expenses by Work Program Titles		
03A Water Resources	3,375,089	62.2%
03B Environmental Management	365,334	6.7%
03C Chattahoochee Corridor	166,317	3.1%
03D Metropolitan North Georgia Water Planning District	1,521,235	28.0%
Total Expenses	\$5,427,975	100.0%
Expenses by Type		
Salary and Benefits	1,432,184	26.4%
Contracts	2,803,233	51.6%
Equipment	5,000	0.1%
Misc. Operating	293,595	5.4%
Travel	34,100	0.6%
Rent & Related	54,164	1.0%
Computer Services	92,465	1.7%
Indirects	713,234	13.1%
Subgrants and Participants	-	0.0%
Total Expenses	\$5,427,975	100.0%

**2018 BUDGET SUMMARY
ELEMENT 4
WORKFORCE SOLUTIONS**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	13,054,918	100.0%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$13,054,918	100.0%
Expenses by Work Program Titles		
04A WIA Adult Services	5,441,334	41.7%
04C WIA Youth Services	2,929,323	22.4%
04E WIA Dislocated Worker Services	4,588,635	35.1%
04Z Special Projects	95,626	0.7%
Total Expenses	\$13,054,918	100.0%
Expenses by Type		
Salary and Benefits	2,095,981	16.1%
Contracts	444,000	3.4%
Equipment	27,000	0.2%
Misc. Operating	72,000	0.6%
Travel	36,000	0.3%
Rent & Related	437,012	3.3%
Computer Services	201,757	1.5%
Indirects	921,168	7.1%
Subgrants and Participants	8,820,000	67.6%
Total Expenses	\$13,054,918	100.0%

**2018 BUDGET SUMMARY
ELEMENT 5
MOBILITY SERVICES**

Revenues		Percent of Total
Direct Federal Grants	600,000	5.1%
State and Locally Administered Federal & Other Grants	10,675,000	89.9%
State and Local Match	400,000	3.4%
ARC Required Match	75,000	0.6%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	75,000	0.6%
Other Revenue	50,000	0.4%
Total Revenues	\$11,875,000	100.0%
Expenses by Work Program Titles		
05A Transportation Demand Management (TDM)	10,875,000	91.6%
05B Transit Services	375,000	3.2%
05C Transportation Technology	625,000	5.3%
Total Expenses	\$11,875,000	100.0%
Expenses by Type		
Salary and Benefits	1,550,015	13.1%
Contracts	6,625,000	55.8%
Equipment	5,000	0.0%
Misc. Operating	501,419	4.2%
Travel	23,500	0.2%
Rent & Related	154,151	1.3%
Computer Services	244,005	2.1%
Indirects	771,910	6.5%
Subgrants and Participants	2,000,000	16.8%
Total Expenses	\$11,875,000	100.0%

2018 BUDGET SUMMARY
ELEMENT 6
TRANSPORTATION ACCESS & MOBILITY

Revenues		Percent of Total
Direct Federal Grants	120,000	1.3%
State and Locally Administered Federal & Other Grants	7,424,203	80.5%
State and Local Match	355,000	3.8%
ARC Required Match	1,093,444	11.9%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	228,562	2.5%
Total Revenues	\$9,221,209	100.0%
Expenses by Work Program Titles		
06A Regional Planning	1,281,508	13.9%
06B Program Implementation & Partner Services	1,837,293	19.9%
06C Transportation Services	1,680,151	18.2%
06D Performance Analysis & Monitoring	506,331	5.5%
06E Special Studies	2,350,000	25.5%
06F Administration & Support	1,565,926	17.0%
Total Expenses	\$9,221,209	100.0%
Expenses by Type		
Salary and Benefits	3,010,433	32.6%
Contracts	2,100,000	22.8%
Equipment	10,000	0.1%
Misc. Operating	251,084	2.7%
Travel	51,500	0.6%
Rent & Related	171,486	1.9%
Computer Services	388,620	4.2%
Indirects	1,463,086	15.9%
Subgrants and Participants	1,775,000	19.2%
Total Expenses	\$9,221,209	100.0%

**2018 BUDGET SUMMARY
ELEMENT 8
AGING & HEALTH RESOURCES**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	24,141,516	85.9%
State and Local Match	1,416,444	5.0%
ARC Required Match	452,002	1.6%
ARC Supplemental Funding	150,000	0.5%
Private Sector Funding	-	0.0%
Enterprise Fund Income	1,777,244	6.3%
Other Revenue	153,195	0.5%
Total Revenues	\$28,090,401	100.0%
Expenses by Work Program Titles		
08A	Mandated Services under Area Plan on Aging	16,019,774 57.0%
08B	Access & Information Services	3,127,182 11.1%
08C	Medicaid Waiver Programs	6,955,553 24.8%
08D	Health & Wellness Programs	110,014 0.4%
08E	Community Development	1,877,878 6.7%
Total Expenses	\$28,090,401	100.0%
Salary and Benefits	4,424,347	15.8%
Contracts	2,447,917	8.7%
Equipment	10,000	0.0%
Misc. Operating	374,470	1.3%
Travel	73,058	0.3%
Rent & Related	519,816	1.9%
Computer Services	417,058	1.5%
Indirects	1,946,741	6.9%
Subgrants and Participants	17,876,994	63.6%
Total Expenses	\$28,090,401	100.0%

**2018 BUDGET SUMMARY
ELEMENT 10
HOMELAND SECURITY & RECOVERY**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,107,946	99.8%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	9,000	0.2%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$4,116,946	100.0%
Expenses by Work Program Titles		
10A UASI	4,116,946	100.0%
Total Expenses	\$4,116,946	100.0%
Expenses by Type		
Salary and Benefits	647,053	15.7%
Contracts	1,524,483	37.0%
Equipment	-	0.0%
Misc. Operating	100,185	2.4%
Travel	16,000	0.4%
Rent & Related	60,318	1.5%
Computer Services	77,058	1.9%
Indirects	284,710	6.9%
Subgrants and Participants	1,407,139	34.2%
Total Expenses	\$4,116,946	100.0%

**2018 BUDGET SUMMARY
ELEMENTS 21-23, 31 & 41
ADMINISTRATION, BUSINESS SERVICES, AND
CENTER FOR STRATEGIC RELATIONS**

Revenues		Percent of Total
Agency Indirect Recovery	6,685,476	61.1%
Departmental Indirect Recovery	1,632,286	14.9%
Internal Service Fund Charges	2,015,689	18.4%
ARC Supplemental Funding	440,700	4.0%
Enterprise Fund Income	165,716	1.5%
Other Revenue	-	0.0%
Total Revenues	\$10,939,867	100.0%
Expenses by Element		
21 Administration & Coordination	1,412,780	12.8%
22 Business Services	3,490,075	31.7%
23 Strategic Relations	2,577,836	23.4%
31 Center Cost Pools	1,525,137	13.8%
41 Information Systems Internal Service Fund	2,015,689	18.3%
Total Expenses	\$11,021,517	100.0%
Expenses by Type		
Salary and Benefits	6,261,047	56.8%
Contracts	1,241,500	11.3%
Equipment	655,500	5.9%
Misc. Operating	688,169	6.2%
Travel	136,000	1.2%
Rent & Related	366,639	3.3%
Computer Services	1,000,405	9.1%
Indirects	672,257	6.1%
Subgrants and Participants	-	0.0%
Total Expenses	\$11,021,517	100.0%

**2018 BUDGET SUMMARY
GENERAL FUND**

Beginning Balance as of 1/1/2018 (estimate)	\$6,674,472
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Revenue and Available Funds

<i>General Fund Revenue</i>	4,970,110
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Local Appropriations	4,950,110
Interest	20,000
Misc Income	0

<i>Revenue and Transfer Subtotal</i>	4,970,110
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Transfer to Special Revenue Funds

Required ARC Match	2,043,057
ARC Supplement	2,344,643

<i>Transfer to Enterprise Funds</i>	138,317
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General Fund Expenses

Non-Fed, Commission	440,700
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<i>Expense and Transfer Subtotal</i>	4,966,717
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Projected Ending Balance -12/31/2018	\$6,677,866
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Increase (Decrease) in Fund Balance	\$3,394
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**2018 BUDGET SUMMARY
ENTERPRISE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
Enterprise Income	2,482,960	94.7%
Private Sector Funding	-	0.0%
ARC Supplemental Funding	138,317	5.3%
Total Revenues	\$2,621,277	100.0%
Expenses by Type		
Salary and Benefits	389,058	14.8%
Contracts	1,545,717	59.0%
Equipment	-	0.0%
Misc. Operating	491,195	18.7%
Travel	11,750	0.4%
Rent & Related	3,250	0.1%
Computer Services	5,000	0.2%
Other Computer Expenses	-	0.0%
Indirects	175,307	6.7%
Subgrants and Participants	-	0.0%
Total Expenses	\$2,621,277	100.0%
Expenses by Enterprise Activity		
Chattahoochee Corridor Reviews	166,317	6.3%
MNGWPD Support Activities	5,000	0.2%
RLI Operations	170,500	6.5%
LINK Operations	241,500	9.2%
Arts & Culture Classes	20,000	0.8%
Smart Cities	75,000	2.9%
State of the Region	165,716	6.3%
SOURCE	1,689,639	64.5%
Database Project - Connect	87,605	3.3%
Total Expenses	2,621,277	100.0%

**2018 BUDGET SUMMARY
SPECIAL REVENUE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
US Dept. of Transportation	720,000	0.9%
Federal Other	55,310	0.1%
State and Locally Administered Federal & Other Grants		0.0%
GA Dept. of Community Affairs	292,494	0.4%
GA Dept. of Human Resources	24,141,516	31.3%
GA Governor's Office	13,054,918	16.9%
GA Dept. of Labor		0.0%
GA Dept. of Natural Resources	42,072	0.1%
GA Dept. of Transportation	22,887,893	29.7%
Contracts with Local Governments	2,629,360	3.4%
State Other	5,724,181	7.4%
State and Local Match	2,371,444	3.1%
ARC Required Match	\$2,043,057	2.6%
ARC Supplemental Funding	2,344,643	3.0%
Private Sector Funding	385,103	0.5%
Other Revenue	465,343	0.6%
Total Revenue including Transfers	77,157,334	100.0%
Expenses by Type		
Salary and Benefits	15,902,266	20.6%
Contracts	14,975,771	19.4%
Equipment	69,000	0.1%
Misc. Operating	1,819,639	2.4%
Travel	310,158	0.4%
Rent & Related	1,659,225	2.2%
Computer Services	1,625,617	2.1%
Other Computer Expenses	435,428	0.6%
Indirects	7,481,097	9.7%
Subgrants and Participants	32,879,133	42.6%
Total Expenses	\$77,157,334	100.0%

**2018 BUDGET SUMMARY
INTERNAL SERVICE FUND**

		Percent of Total
Operating Revenues including Internal Transfers		
Internal Service Fund Charges	\$2,015,689	100.0%
ARC Supplemental Funding	\$0	0.0%
Total Revenues and Transfers	\$2,015,689	100.0%
 Expenses by Type		
Salary and Benefits	893,118	44.3%
Contracts	90,000	4.5%
Equipment	380,000	18.9%
Misc. Operating	17,800	0.9%
Travel	5,300	0.3%
Rent & Related	53,632	2.7%
Other Computer Expenses	243,599	12.1%
Indirects	332,240	16.5%
 Total Expenses	 \$2,015,689	 100.0%

**2018 BUDGET SUMMARY
AGENCY AND CENTERS INDIRECT**

Operating Revenues including Internal Transfers	Agency	Centers
Indirect Charges	6,685,476	1,632,286
Other Revenue		-
ARC Supplemental Funding	-	-
Total Revenues and Transfers	\$6,685,476	\$1,632,286

Expenses by Type

Salary and Benefits	4,453,908	884,723
Contracts	889,000	25,000
Equipment	270,500	5,000
Misc. Operating	317,150	68,000
Travel	70,700	16,500
Rent & Related	192,215	120,792
Computer Services	316,569	68,504
Other Computer Expenses	364,233	7,500
Indirects	-	329,118
Subgrants and Participants	-	-
Total Expenses	\$6,874,275	\$1,525,137

2018 TOTAL REVENUES
(Excluding Internal Service Transfers)

Special Revenue and Enterprise Revenues

US Dept. of Transportation	FTA	720,000
Federal Other	Other Federal	55,310
Georgia Dept. of Community Affairs	DCA	292,494
Georgia Dept. of Transportation and Related Federal Grants	DOT	22,887,893
Georgia Dept. of Human Services-Aging and Related Federal Grants	DHS	24,141,516
Governor's Office	GOV	13,054,918
GA Dept. of Labor	Misc.	
Georgia Dept. of Natural Resources	DNR	42,072
Miscellaneous Grants	Misc.	5,724,181
Water Board	MNGWPD	2,629,360
State and Local Match	Match	2,371,444
Enterprise Income	Private	2,482,960
Private Sector Funding	Private	385,103
Other Revenue	Other	465,343

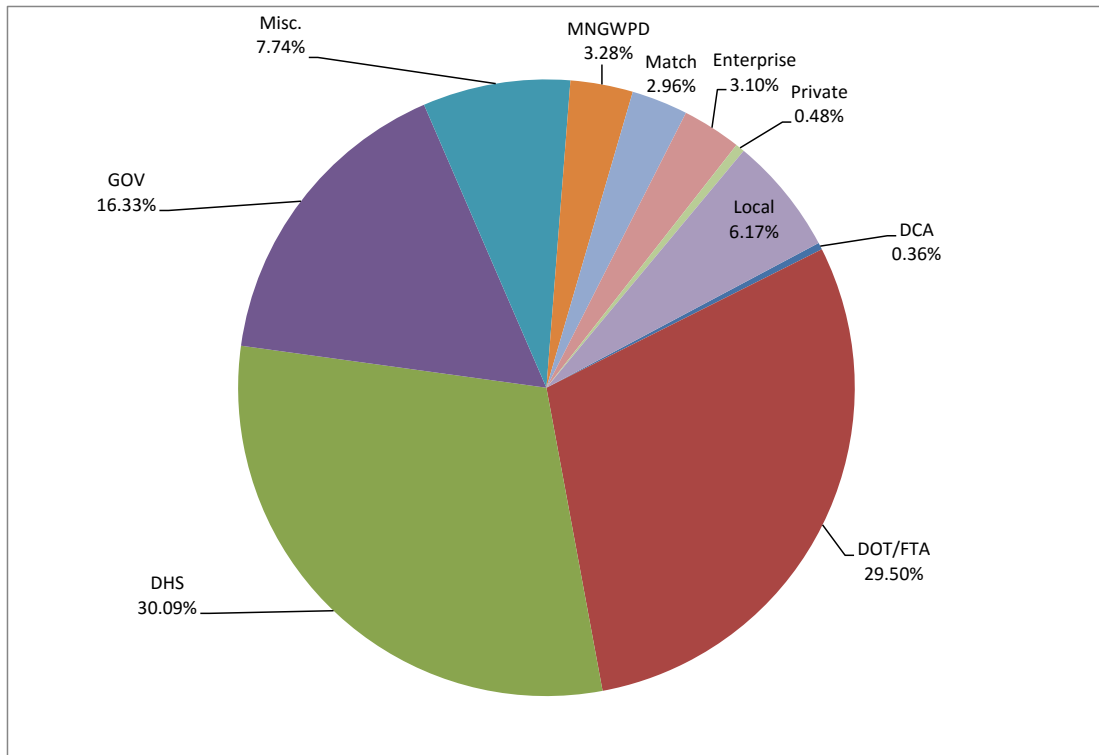
Subtotal **75,252,594**

General Fund

Local Appropriations	Local	4,950,110
Misc. Income	Misc.	-
Interest	Misc.	20,000
Subtotal		4,970,110

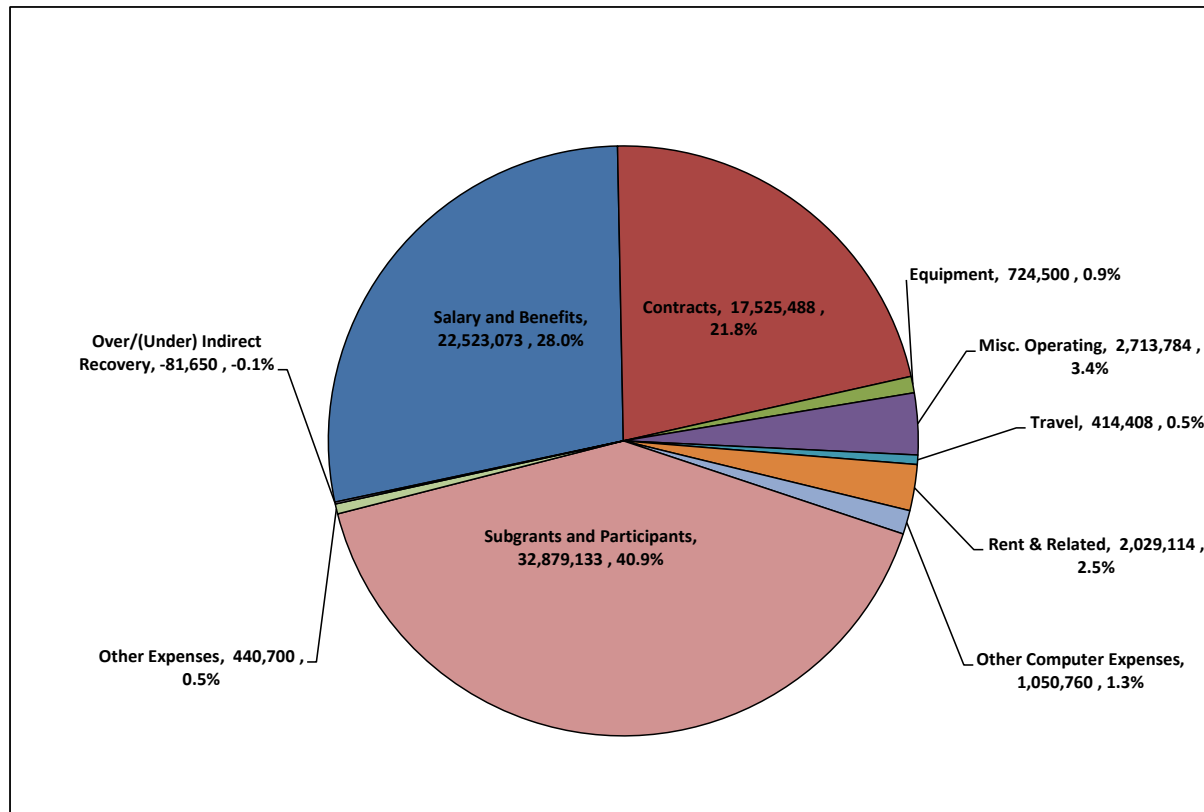
TOTAL REVENUES

80,222,704



2018 TOTAL EXPENSES
(By Type Excluding Computer Services and Indirect)

	TOTAL AGENCY	Special Revenue Funds	Enterprise Funds	Agency Indirect	Dept. Indirect	Internal Service Fund
Salary and Benefits	22,523,073	15,902,266	389,058	4,453,908	884,723	893,118
Contracts	17,525,488	14,975,771	1,545,717	889,000	25,000	90,000
Equipment	724,500	69,000	-	270,500	5,000	380,000
Misc. Operating	2,713,784	1,819,639	491,195	317,150	68,000	17,800
Travel	414,408	310,158	11,750	70,700	16,500	5,300
Rent & Related	2,029,114	1,659,225	3,250	192,215	120,792	53,632
Other Computer Expenses	1,050,760	435,428	-	364,233	7,500	243,599
Subgrants and Participants	32,879,133	32,879,133	-	-	-	-
Other Expenses	440,700	-	-	440,700	-	-
Over/(Under) Indirect Recovery	(81,650)	-	-	(188,799)	107,149	-
TOTAL EXPENSES	80,219,310	68,050,620	2,440,970	6,809,607	1,234,664	1,683,449



ATTACHMENT B

FINAL AMENDMENT:

2017 BUDGET

**2017 BUDGET SUMMARY
ELEMENT 1
RESEARCH & ANALYTICS**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	3,240,813	78.9%
State and Local Match	-	0.0%
ARC Required Match	627,378	15.3%
ARC Supplemental Funding	105,965	2.6%
Private Sector Funding	128,923	3.1%
Enterprise Fund Income	5,000	0.1%
Other Revenue	-	0.0%
Total Revenues	\$4,108,079	100.0%
Expenses by Work Program Titles		
01A Estimates and Forecasts	1,410,423	34.3%
01B Geographic Information Systems	978,244	23.8%
01C Data Resource Partnerships	219,621	5.3%
01D Travel Demand Model Development & Support	1,499,791	36.5%
Total Expenses	\$4,108,079	100.0%
Expenses by Type		
Salary and Benefits	1,848,813	45.0%
Contracts	745,000	18.1%
Equipment	15,000	0.4%
Misc. Operating	123,250	3.0%
Travel	21,500	0.5%
Rent & Related	89,559	2.2%
Computer Services	442,226	10.8%
Indirects	822,731	20.0%
Subgrants and Participants	-	0.0%
Total Expenses	\$4,108,079	100.0%

**2017 BUDGET SUMMARY
ELEMENT 2
COMMUNITY DEVELOPMENT**

Revenues		Percent of Total
Direct Federal Grants	92,900	2.1%
State and Locally Administered Federal & Other Grants	2,278,524	52.6%
State and Local Match	158,000	3.6%
ARC Required Match	401,064	9.3%
ARC Supplemental Funding	629,134	14.5%
Private Sector Funding	243,500	5.6%
Enterprise Fund Income	497,000	11.5%
Other Revenue	32,500	0.8%
Total Revenues	\$4,332,622	100.0%
Expenses by Work Program Titles		
02A Comprehensive Planning & Review	423,979	9.8%
02B Regional Plan Development	1,499,203	34.5%
02C LCI Program	1,040,496	24.0%
02D Economic Development	156,833	3.6%
02E Regional Leadership Development	821,126	18.9%
02F Local Government Assistance & Training	244,406	5.6%
02G Arts and Culture	156,579	3.6%
Total Expenses	\$4,342,622	100.0%
Expenses by Type		
Salary and Benefits	1,374,062	31.6%
Contracts	623,000	14.3%
Equipment	10,000	0.2%
Misc. Operating	593,762	13.7%
Travel	54,500	1.3%
Rent & Related	88,540	2.0%
Computer Services	197,269	4.5%
Indirects	611,489	14.1%
Subgrants and Participants	790,000	18.2%
Total Expenses	\$4,342,622	100.0%

**2017 BUDGET SUMMARY
ELEMENT 3
NATURAL RESOURCES**

		Percent of Total
Revenues		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,279,230	79.3%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	1,085,346	20.1%
Private Sector Funding	-	0.0%
Enterprise Fund Income	29,826	0.6%
Other Revenue	-	0.0%
Total Revenues	\$5,394,402	100.0%
Expenses by Work Program Titles		
03A Water Resources	3,472,972	64.4%
03B Environmental Management	357,550	6.6%
03C Chattahoochee Corridor	156,081	2.9%
03D Metropolitan North Georgia Water Planning District	1,407,799	26.1%
Total Expenses	\$5,394,402	100.0%
Expenses by Type		
Salary and Benefits	1,336,979	24.8%
Contracts	3,048,500	56.5%
Equipment	5,000	0.1%
Misc. Operating	237,250	4.4%
Travel	21,350	0.4%
Rent & Related	57,188	1.1%
Computer Services	93,171	1.7%
Indirects	594,964	11.0%
Subgrants and Participants	-	0.0%
Total Expenses	\$5,394,402	100.0%

**2017 BUDGET SUMMARY
ELEMENT 4
WORKFORCE SOLUTIONS**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	9,403,898	100.0%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$9,403,898	100.0%
Expenses by Work Program Titles		
04A WIA Adult Services	4,011,561	42.7%
04C WIA Youth Services	1,975,225	21.0%
04E WIA Dislocated Worker Services	3,259,891	34.7%
04I Regional Individual Training Account System	40,447	0.4%
04Z Special Projects	116,774	1.2%
Total Expenses	\$9,403,898	100.0%
Expenses by Type		
Salary and Benefits	1,550,898	16.5%
Contracts	325,000	3.5%
Equipment	-	0.0%
Misc. Operating	86,781	0.9%
Travel	27,500	0.3%
Rent & Related	397,769	4.2%
Computer Services	173,486	1.8%
Indirects	592,464	6.3%
Subgrants and Participants	6,250,000	66.5%
Total Expenses	\$9,403,898	100.0%

**2017 BUDGET SUMMARY
ELEMENT 5
MOBILITY SERVICES**

Revenues		Percent of Total
Direct Federal Grants	298,780	1.9%
State and Locally Administered Federal & Other Grants	14,580,564	94.3%
State and Local Match	507,668	3.3%
ARC Required Match	80,000	0.5%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$15,467,012	100.0%
Expenses by Work Program Titles		
05A Transportation Demand Management (TDM)	10,864,865	70.2%
05B Transit Services	4,602,147	29.8%
Total Expenses	\$15,467,012	100.0%
Expenses by Type		
Salary and Benefits	1,397,741	9.0%
Contracts	10,823,672	70.0%
Equipment	5,000	0.0%
Misc. Operating	87,649	0.6%
Travel	18,000	0.1%
Rent & Related	126,671	0.8%
Computer Services	221,416	1.4%
Indirects	621,998	4.0%
Subgrants and Participants	2,164,865	14.0%
Total Expenses	\$15,467,012	100.0%

2017 BUDGET SUMMARY
ELEMENT 6
TRANSPORTATION ACCESS & MOBILITY

Revenues		Percent of Total
Direct Federal Grants	240,000	2.8%
State and Locally Administered Federal & Other Grants	6,675,863	78.7%
State and Local Match	600,000	7.1%
ARC Required Match	849,472	10.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	116,346	1.4%
Total Revenues	\$8,481,681	100.0%
Expenses by Work Program Titles		
06A Regional Planning	1,567,308	18.5%
06B Program Implementation & Partner Services	1,425,559	16.8%
06D Performance Analysis & Monitoring	527,352	6.2%
06E Special Studies	3,358,802	39.6%
06F Administration & Support	1,602,660	18.9%
Total Expenses	\$8,481,681	100.0%
Expenses by Type		
Salary and Benefits	2,461,513	29.0%
Contracts	1,465,000	17.3%
Equipment	10,000	0.1%
Misc. Operating	191,118	2.3%
Travel	45,500	0.5%
Rent & Related	113,754	1.3%
Computer Services	399,407	4.7%
Indirects	1,095,389	12.9%
Subgrants and Participants	2,700,000	31.8%
Total Expenses	\$8,481,681	100.0%

**2017 BUDGET SUMMARY
ELEMENT 8
AGING & HEALTH RESOURCES**

			Percent of Total
Revenues			
	Direct Federal Grants	-	0.0%
	State and Locally Administered Federal & Other Grants	22,492,660	88.7%
	State and Local Match	691,338	2.7%
	ARC Required Match	455,286	1.8%
	ARC Supplemental Funding	100,000	0.4%
	Private Sector Funding	-	0.0%
	Enterprise Fund Income	1,407,000	5.5%
	Other Revenue	217,620	0.9%
Total Revenues		\$25,363,904	100.0%
Expenses by Work Program Titles			
08A	Mandated Services under Area Plan on Aging	16,069,489	63.4%
08B	Access & Information Services	1,997,467	7.9%
08C	Medicaid Waiver Programs	6,707,840	26.4%
08D	Health & Wellness Programs	218,862	0.9%
08E	Community Development	370,246	1.5%
Total Expenses		\$25,363,904	100.0%
	Salary and Benefits	4,583,086	18.1%
	Contracts	2,094,873	8.3%
	Equipment	-	0.0%
	Misc. Operating	271,236	1.1%
	Travel	62,360	0.2%
	Rent & Related	391,548	1.5%
	Computer Services	702,084	2.8%
	Indirects	1,393,174	5.5%
	Subgrants and Participants	15,865,543	62.6%
Total Expenses		\$25,363,904	100.0%

**2017 BUDGET SUMMARY
ELEMENT 10
HOMELAND SECURITY & RECOVERY**

Revenues		Percent of Total
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,455,000	99.7%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	15,000	0.3%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$4,470,000	100.0%
Expenses by Work Program Titles		
10A UASI	4,470,000	100.0%
Total Expenses	\$4,470,000	100.0%
Expenses by Type		
Salary and Benefits	611,460	13.7%
Contracts	1,648,924	36.9%
Equipment	-	0.0%
Misc. Operating	94,403	2.1%
Travel	14,600	0.3%
Rent & Related	62,707	1.4%
Computer Services	80,280	1.8%
Indirects	233,584	5.2%
Subgrants and Participants	1,724,042	38.6%
Total Expenses	\$4,470,000	100.0%

**2017 BUDGET SUMMARY
ELEMENTS 21-23, 31, 41 & 36
ADMINISTRATION, BUSINESS SERVICES, AND
CENTER FOR STRATEGIC RELATIONS**

Revenues		Percent of Total
Agency Indirect Recovery	5,418,770	60.9%
Departmental Indirect Recovery	1,128,059	12.7%
Internal Service Fund Charges	1,923,846	21.6%
ARC Supplemental Funding	423,200	4.8%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
Total Revenues	\$8,893,875	100.0%
Expenses by Element		
21 Administration & Coordination	1,666,200	16.8%
22 Business Services	2,924,807	29.6%
23 Strategic Relations	2,191,720	22.2%
31 Center Cost Pools	1,187,340	12.0%
41 Information Systems Internal Service Fund	1,923,846	19.4%
Total Expenses	\$9,893,913	100.0%
Expenses by Type		
Salary and Benefits	5,756,592	58.2%
Contracts	1,340,000	13.5%
Equipment	410,500	4.1%
Misc. Operating	595,080	6.0%
Travel	122,600	1.2%
Rent & Related	335,377	3.4%
Computer Services	752,728	7.6%
Indirects	581,036	5.9%
Subgrants and Participants	-	0.0%
Total Expenses	\$9,893,913	100.0%

**2017 BUDGET SUMMARY
GENERAL FUND**

Beginning Balance as of 1/1/2017	\$6,649,015
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Revenue and Available Funds

<i>General Fund Revenue</i>	4,881,980
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Local Appropriations	4,863,980
Interest	18,000
Misc Income	0

<i>Revenue and Transfer Subtotal</i>	4,881,980
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Transfer to Special Revenue Funds

Required ARC Match	2,354,819
ARC Supplement	1,698,371

<i>Transfer to Enterprise Funds</i>	325,455
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General Fund Expenses

Non-Fed, Commission, MARC	423,200
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<i>Expense and Transfer Subtotal</i>	4,801,845
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Projected Ending Balance -12/31/2017	\$6,729,150
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Increase (Decrease) in Fund Balance	\$80,135
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**2017 BUDGET SUMMARY
ENTERPRISE FUNDS**

Operating Revenues including Internal Transfers		Percent of Total
Enterprise Income	2,023,826	86.1%
Private Sector Funding	-	0.0%
ARC Supplemental Funding	325,455	13.9%
Total Revenues	\$2,349,281	100.0%
Expenses by Type		
Salary and Benefits	332,446	14.2%
Contracts	1,520,881	64.7%
Equipment	-	0.0%
Misc. Operating	354,500	15.1%
Travel	250	0.0%
Rent & Related	2,750	0.1%
Computer Services	5,000	0.2%
Other Computer Expenses	-	0.0%
Indirects	133,454	5.7%
Subgrants and Participants	-	0.0%
Total Expenses	\$2,349,281	100.0%
Expenses by Enterprise Activity		
Chattahoochee Corridor Reviews	156,081	6.6%
Stormwater Manuals	2,500	0.1%
LINK Operations	425,000	18.1%
RLI Operations	170,000	7.2%
ED Administration	2,000	0.1%
GIS Enterprise	5,000	0.2%
SOURCE	1,407,000	59.9%
Database Project - Connect	96,700	4.1%
State of the Region	85,000	3.6%
Total Expenses	2,349,281	100.0%

**2017 BUDGET SUMMARY
SPECIAL REVENUE FUNDS**

		Percent of Total
Operating Revenues including Internal Transfers		
US Dept. of Transportation	538,780	0.7%
Federal Other	92,900	0.1%
State and Locally Administered Federal & Other Grants		0.0%
GA Dept. of Community Affairs	209,997	0.3%
GA Dept. of Human Resources	22,492,660	30.1%
GA Governor's Office	9,246,677	12.4%
GA Dept. of Labor	116,774	
GA Dept. of Natural Resources		0.0%
GA Dept. of Transportation	22,721,397	30.4%
Contracts with Local Governments	2,911,878	3.9%
State Other	9,707,169	13.0%
State and Local Match	1,957,006	2.6%
ARC Required Match	\$2,354,819	3.1%
ARC Supplemental Funding	1,698,371	2.3%
Private Sector Funding	372,423	0.5%
Other Revenue	366,466	0.5%
Total Revenue including Transfers	74,787,317	100.0%
Expenses by Type		
Salary and Benefits	14,832,106	19.8%
Contracts	19,253,088	25.7%
Equipment	45,000	0.1%
Misc. Operating	1,435,949	1.9%
Travel	265,060	0.4%
Rent & Related	1,324,986	1.8%
Computer Services	1,600,451	2.1%
Other Computer Expenses	703,888	0.9%
Indirects	5,832,339	7.8%
Subgrants and Participants	29,494,450	39.4%
Total Expenses	\$74,787,317	100.0%

**2017 BUDGET SUMMARY
INTERNAL SERVICE FUND**

		Percent of Total
Operating Revenues including Internal Transfers		
Internal Service Fund Charges	\$1,923,846	100.0%
ARC Supplemental Funding	\$0	0.0%
Total Revenues and Transfers	\$1,923,846	100.0%
 Expenses by Type		
Salary and Benefits	963,183	50.1%
Contracts	90,000	4.7%
Equipment	135,000	7.0%
Misc. Operating	19,780	1.0%
Travel	5,300	0.3%
Rent & Related	98,000	5.1%
Other Computer Expenses	285,100	14.8%
Indirects	327,483	17.0%
 Total Expenses	 \$1,923,846	 100.0%

**2017 BUDGET SUMMARY
AGENCY AND CENTERS INDIRECT**

Operating Revenues including Internal Transfers	Agency	Centers
Indirect Charges	5,418,770	1,128,059
Other Revenue		-
ARC Supplemental Funding	-	-
Total Revenues and Transfers	\$5,418,770	\$1,128,059

Expenses by Type

Salary and Benefits	4,047,665	745,744
Contracts	995,000	25,000
Equipment	270,500	5,000
Misc. Operating	377,600	48,000
Travel	62,300	11,500
Rent & Related	200,357	37,020
Computer Services	260,872	57,523
Other Computer Expenses	145,233	4,000
Indirects	-	253,553
Subgrants and Participants	-	-
Total Expenses	\$6,359,527	\$1,187,340

2017 TOTAL REVENUES
(Excluding Internal Service Transfers)

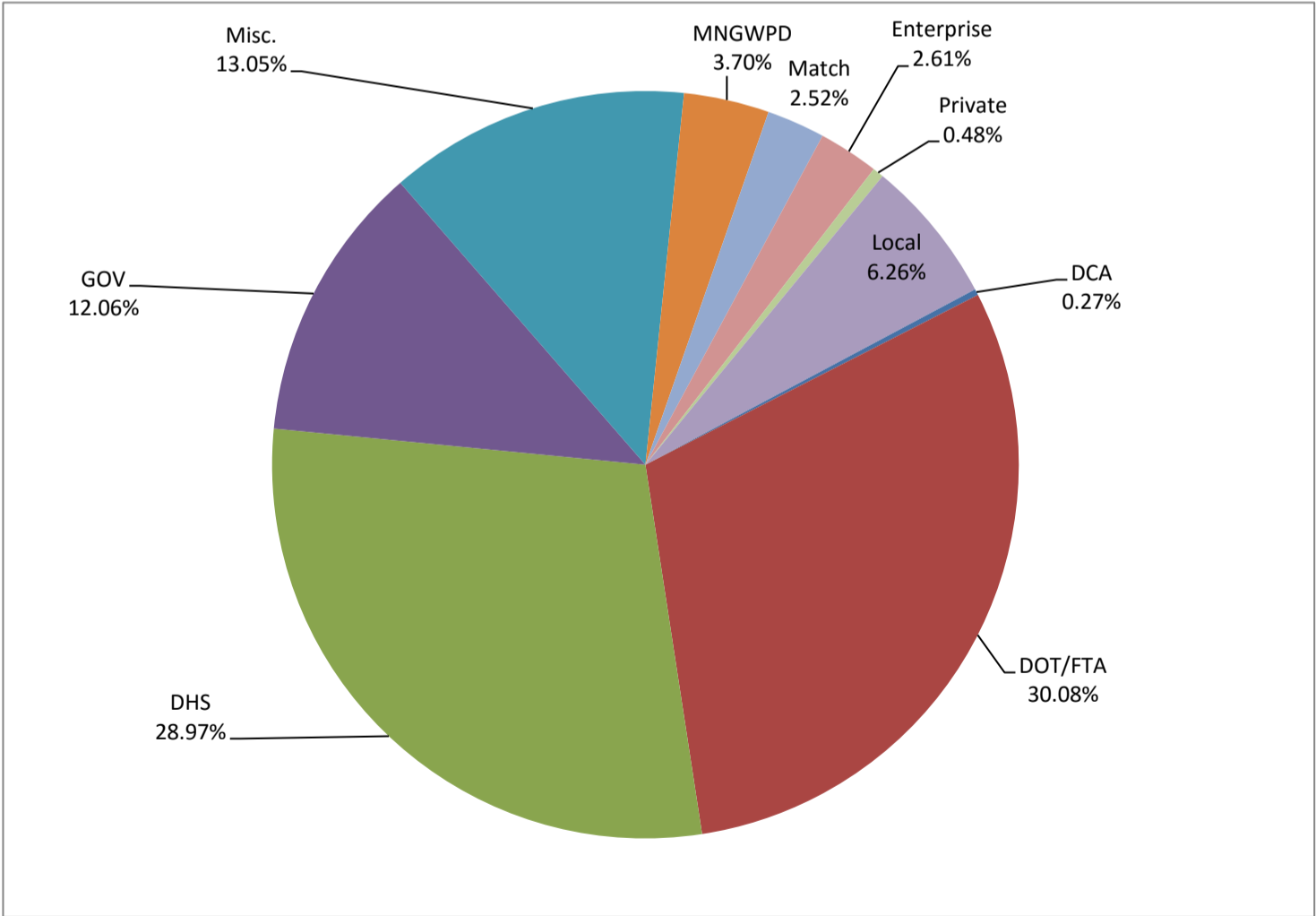
Special Revenue and Enterprise Revenues

US Dept. of Transportation	FTA	538,780
Federal Other	Other Federal	92,900
Georgia Dept. of Community Affairs	DCA	209,997
Georgia Dept. of Transportation and Related Federal Grants	DOT	22,721,397
Georgia Dept. of Human Services-Aging and Related Federal Grants	DHS	22,492,660
Governor's Office	GOV	9,246,677
GA Dept. of Labor	Misc.	116,774
Georgia Dept. of Natural Resources	DNR	-
Miscellaneous Grants	Misc.	9,747,616
Water Board	MNGWPD	2,871,431
State and Local Match	Match	1,957,006
Enterprise Income	Private	2,023,826
Private Sector Funding	Private	372,423
Other Revenue	Other	366,466
		<hr/>
Subtotal		72,757,953

General Fund

Local Appropriations	Local	4,863,980
Misc. Income	Misc.	-
Interest	Misc.	18,000
Subtotal		<hr/> 4,881,980

TOTAL REVENUES		<hr/> <hr/> 77,639,933
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2017 TOTAL EXPENSES
(By Type Excluding Computer Services and Indirect)

	TOTAL AGENCY	Special Revenue Funds	Enterprise Funds	Agency Indirect	Dept. Indirect	Internal Service Fund
Salary and Benefits	20,921,144	14,832,106	332,446	4,047,665	745,744	963,183
Contracts	22,113,969	19,483,088	1,520,881	995,000	25,000	90,000
Equipment	455,500	45,000	-	270,500	5,000	135,000
Misc. Operating	2,385,529	1,585,649	354,500	377,600	48,000	19,780
Travel	387,910	308,560	250	62,300	11,500	5,300
Rent & Related	1,663,113	1,324,986	2,750	200,357	37,020	98,000
Other Computer Expenses	1,138,221	703,888		145,233	4,000	285,100
Subgrants and Participants	29,494,450	29,494,450	-	-	-	-
Other Expenses	-			-		
Over/(Under) Indirect Recovery	(1,000,038)	-	-	(940,757)	(59,281)	-
TOTAL EXPENSES	77,559,798	67,777,727	2,210,827	5,157,898	816,983	1,596,363

